
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2025

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from _____ to _____

Commission file number 001-41633

Burke & Herbert Financial Services Corp.

(Exact name of registrant as specified in its charter)

Virginia

(State or other jurisdiction of incorporation or organization)

92-0289417

(I.R.S. Employer Identification No.)

100 S. Fairfax Street, Alexandria, Virginia

(Address of principal executive offices)

22314

(Zip Code)

703-666-3555

Registrant's telephone number, including area code

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading symbol	Name of Exchange on which registered
Common Stock, par value \$0.50 per share	BHRB	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input checked="" type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input checked="" type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of May 6, 2025, there were 15,005,419 shares of the registrant's common stock outstanding.

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Part I - Financial Information

Item 1. Financial Statements

Burke & Herbert Financial Services Corp. Consolidated Financial Statements:

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Burke & Herbert Financial Services Corp.
Consolidated Balance Sheets
(In thousands, except share and per share data)

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
Assets		
Cash and due from banks	\$ 63,294	\$ 35,554
Interest-earning deposits with banks	85,552	99,760
Cash and cash equivalents	148,846	135,314
Securities available-for-sale, at fair value	1,436,869	1,432,371
Restricted stock, at cost	35,112	33,559
Loans held-for-sale, at fair value	1,302	2,331
Loans	5,647,507	5,672,236
Allowance for credit losses	(67,753)	(68,040)
Net loans	5,579,754	5,604,196
Premises and equipment, net	132,289	132,270
Other real estate owned	2,625	2,783
Accrued interest receivable	34,481	34,454
Intangible assets	53,002	57,300
Goodwill	32,842	32,783
Company-owned life insurance	184,018	182,834
Other assets	196,950	161,990
Total Assets	\$ 7,838,090	\$ 7,812,185
Liabilities and Shareholders' Equity		
Liabilities		
Non-interest-bearing deposits	\$ 1,382,427	\$ 1,379,940
Interest-bearing deposits	5,159,444	5,135,299
Total deposits	6,541,871	6,515,239
Short-term borrowings	300,000	365,000
Subordinated debentures, net	96,212	94,872
Subordinated debentures owed to unconsolidated subsidiary trusts	17,077	17,013
Accrued interest and other liabilities	124,930	89,904
Total Liabilities	7,080,090	7,082,028
Commitments and contingent liabilities (see Note 10)		
Shareholders' Equity		
Preferred stock and related surplus, \$1.00 par value per share; 2,000,000 shares authorized; 1,500 shares issued and outstanding at March 31, 2025; 1,500 shares issued and outstanding at December 31, 2024	10,413	10,413
Common Stock	7,777	7,770
\$0.50 par value; 40,000,000 shares authorized, 15,554,097 shares issued and 14,982,807 shares outstanding at March 31, 2025; 40,000,000 shares authorized, 15,540,394 shares issued and 14,969,104 shares outstanding at December 31, 2024		
Common stock, additional paid-in capital	402,682	401,172
Retained earnings	452,736	434,106
Accumulated other comprehensive income (loss)	(88,024)	(95,720)
Treasury stock	(27,584)	(27,584)
571,290 shares, at cost, at March 31, 2025, and 571,290 shares, at cost, at December 31, 2024		
Total Shareholders' Equity	758,000	730,157
Total Liabilities and Shareholders' Equity	\$ 7,838,090	\$ 7,812,185

See Notes to Consolidated Financial Statements.

Burke & Herbert Financial Services Corp.
Consolidated Statements of Income
(In thousands, except share and per share data)
(Unaudited)

	Three Months Ended March 31,	
	2025	2024
Interest income		
Taxable loans, including fees	\$ 97,031	\$ 28,045
Tax-exempt loans, including fees	46	—
Taxable securities	9,487	8,943
Tax-exempt securities	3,267	1,361
Other interest income	955	396
Total interest income	110,786	38,745
Interest expense		
Deposits	31,851	12,931
Short-term borrowings	3,192	3,655
Subordinated debt	2,729	—
Other interest expense	27	28
Total interest expense	37,799	16,614
Net interest income	72,987	22,131
Credit loss expense (recapture) - loans and available-for-sale securities	900	(670)
Credit loss (recapture) - off-balance sheet credit exposures	(399)	—
Total provision (recapture) for credit losses	501	(670)
Net interest income after credit loss expense	72,486	22,801
Non-interest income		
Fiduciary and wealth management	2,443	1,419
Service charges and fees	2,089	655
Net gains on securities	1	—
Income from company-owned life insurance	1,193	547
Bank debit and other card revenue	2,884	1,132
Other non-interest income	1,413	501
Total non-interest income	10,023	4,254
Non-interest expense		
Salaries and wages	20,941	9,518
Pensions and other employee benefits	5,136	2,365
Occupancy	4,045	1,538
Equipment rentals, depreciation and maintenance	4,084	1,281
Other operating	15,458	6,463
Total non-interest expense	49,664	21,165
Income before income taxes	32,845	5,890
Income tax expense	5,644	678
Net income	27,201	5,212
Preferred stock dividends	225	—
Net income applicable to common shares	\$ 26,976	\$ 5,212
Earnings per common share:		
Basic	\$ 1.80	\$ 0.70
Diluted	1.80	0.69

See Notes to Consolidated Financial Statements.

Burke & Herbert Financial Services Corp.
Consolidated Statements of Comprehensive Income (Loss)
(In thousands, except share and per share data)
(Unaudited)

	Three Months Ended March 31,	
	2025	2024
Net income	\$ 27,201	\$ 5,212
Other comprehensive income (loss), net of tax:		
<u>Unrealized gains (losses) on securities:</u>		
Unrealized gain (loss) arising during period, net of tax of (\$2,296) and \$117 for the three months ended March 31, 2025, and March 31, 2024, respectively	7,688	(441)
Reclassification adjustment for loss (gain) on securities, net of tax of \$0 and \$0 for the three months ended March 31, 2025, and March 31, 2024, respectively	(1)	—
Reclassification adjustment for loss (gain) on fair value hedge, net of tax of \$9 and \$9 for the three months ended March 31, 2025, and March 31, 2024, respectively	(31)	(32)
<u>Unrealized gain (loss) on cash flow hedge:</u>		
Unrealized holding gain (loss) on cash flow hedge, net of tax of (\$111) and (\$707) for the three months ended March 31, 2025, and March 31, 2024, respectively	370	2,660
Reclassification adjustment for losses (gains) included in net income, net of tax \$99 and (\$94) for the three months ended March 31, 2025, and March 31, 2024, respectively	(330)	353
Total other comprehensive income (loss)	7,696	2,540
Comprehensive income (loss)	\$ 34,897	\$ 7,752

See Notes to Consolidated Financial Statements.

Burke & Herbert Financial Services Corp.
Consolidated Statements of Changes in Shareholders' Equity
For the Three Months Ended March 31, 2025, and 2024
(In thousands, except share and per share data)
(Unaudited)

	Preferred Stock and Surplus	Common Stock			Retained Earnings	Comprehensive Income (Loss)	Treasury Stock	Shareholders' Equity
		Shares Outstanding	Amount	Additional Paid-in Capital				
Balance December 31, 2024	\$ 10,413	14,969,104	\$ 7,770	\$ 401,172	\$ 434,106	\$ (95,720)	\$ (27,584)	\$ 730,157
Net income	—	—	—	—	27,201	—	—	27,201
Other comprehensive income (loss)	—	—	—	—	—	7,696	—	7,696
(Purchase) sale of treasury stock, net	—	—	—	—	—	—	—	—
Common stock cash dividends, declared	—	—	—	—	(8,237)	—	—	(8,237)
Preferred stock cash dividends, declared	—	—	—	—	(225)	—	—	(225)
Share-based compensation expense, net	—	13,703	7	1,510	(109)	—	—	1,408
Balance March 31, 2025	\$ 10,413	14,982,807	\$ 7,777	\$ 402,682	\$ 452,736	\$ (88,024)	\$ (27,584)	\$ 758,000
Balance December 31, 2023	\$ —	7,428,710	\$ 4,000	\$ 14,495	\$ 427,333	\$ (103,494)	\$ (27,584)	\$ 314,750
Net income	—	—	—	—	5,212	—	—	5,212
Other comprehensive income (loss)	—	—	—	—	—	2,540	—	2,540
(Purchase) sale of treasury stock, net	—	—	—	—	—	—	—	—
Common stock cash dividends, declared	—	—	—	—	(3,939)	—	—	(3,939)
Share-based compensation expense, net	—	11,315	6	813	(74)	—	—	745
Balance March 31, 2024	\$ —	7,440,025	\$ 4,006	\$ 15,308	\$ 428,532	\$ (100,954)	\$ (27,584)	\$ 319,308

See Notes to Consolidated Financial Statements.

Burke & Herbert Financial Services Corp.
Consolidated Statements of Cash Flows
(In thousands, except share and per share data)
(Unaudited)

	Three Months Ended March 31,	
	2025	2024
Cash Flows from Operating Activities		
Net Income	\$ 27,201	\$ 5,212
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization of fixed assets	1,671	820
Amortization of other intangible assets	4,328	—
Amortization on assumed liabilities	2,221	—
Accretion income related to acquired loans	(11,447)	—
Amortization of housing tax credits	1,859	1,372
Realized (gain) on sales of available-for-sale securities	(1)	—
Realized loss on sales of OREO property	2	—
Provision for (recapture of) credit losses	501	(670)
Income from company-owned life insurance	(1,193)	(547)
Deferred tax expense (benefit)	(1,495)	741
Loss on disposal of fixed assets	88	235
Accretion of securities	(1,003)	(442)
Amortization of securities	2,400	2,228
Share-based compensation expense	1,305	632
Repayment of operating lease liabilities	(626)	(598)
(Gain) on loans held-for-sale	(78)	(67)
Proceeds from sale of loans held-for-sale	6,647	5,457
Change in fair value of loans held-for-sale	—	26
Originations of loans held-for-sale	(5,540)	(6,340)
(Increase) in accrued interest receivable	(27)	(433)
(Increase) decrease in other assets	(24,845)	1,006
Increase (decrease) in accrued interest payable and other liabilities	35,679	(1,543)
Net cash flows provided by operating activities	\$ 37,647	\$ 7,089
Cash Flows from Investing Activities		
Proceeds from maturities, prepayments, and calls of securities available-for-sale, net	50,373	35,010
Proceeds from sale of securities available-for-sale, net	—	1,281
Purchases of securities available-for-sale, net	(48,542)	(65,718)
Cash (paid) from merger, net	—	—
Sales of restricted stock	29,068	2,304
Purchases of restricted stock	(30,621)	(12,696)
Purchases of property and equipment, net of disposals	(1,778)	(1,503)
Proceeds from company-owned life insurance	—	1,130
Proceeds from sale of OREO property	161	—
(Increase) decrease in loans made to customers, net	23,944	(30,425)
Net cash flows provided by (used in) investing activities	\$ 22,605	\$ (70,617)
Cash Flows from Financing Activities		
Net increase (decrease) in non-interest-bearing accounts	2,487	(7,553)
Net increase (decrease) in interest-bearing accounts	24,145	(4,215)
Net increase (decrease) in other short-term borrowings	(65,000)	88,000
Repayment of finance lease liabilities	(56)	(53)
Cash dividends paid	(8,462)	(3,939)
Proceeds from employee stock purchase program	63	48

Burke & Herbert Financial Services Corp.
Consolidated Statements of Cash Flows
(In thousands, except share and per share data)
(Unaudited)

Issuance of common stock		103	819
Sale of treasury stock		—	—
Net cash flows provided by (used in) financing activities	\$	(46,720)	\$ 73,107
Increase in cash and cash equivalents		13,532	9,579
Cash and cash equivalents			
Beginning of period		135,314	44,498
End of period	\$	148,846	\$ 54,077
Supplemental Disclosures of Cash Flow Information			
Cash payments for:			
Interest paid to depositors	\$	32,672	\$ 14,978
Interest paid on short-term borrowings		3,732	785
Interest paid on subordinated debt and trust preferred securities		1,326	—
Interest paid on finance leases		27	28
Income taxes		3,595	625
Change in unrealized gains on available-for-sale securities		7,726	(559)
Lease liability arising from obtaining right-of-use assets		—	—
Common stock issued for merger, net		—	—
Preferred stock issued for merger, net		—	—

See Notes to Consolidated Financial Statements.

Notes to Consolidated Financial Statements

Note 1— Nature of Business Activities and Significant Accounting Policies

Nature of operations

The consolidated financial statements include Burke & Herbert Financial Services Corp. (“Burke & Herbert”) and its wholly-owned subsidiary Burke & Herbert Bank & Trust Company (“the Bank”), together referred to as “the Company” for purposes of the Notes to the Financial Statements.

Burke & Herbert Financial Services Corp. was organized as a Virginia corporation in 2022 to serve as the holding company for the Bank. Burke & Herbert became a bank holding company when it commenced operations on October 1, 2022, following a reorganization transaction in which it acquired control of the Bank under the Bank Holding Company Act of 1956 (“BHCA”). This transaction was treated as an internal reorganization as all shareholders of the Bank became shareholders of the Company. The Company has no material operations other than owning the Bank. In September 2023, the Company elected to become a financial holding company under the BHCA. As a financial holding company of a Virginia state bank, the Company is subject to regulation, supervision, and examination by the Board of Governors of the Federal Reserve System (the “Federal Reserve”) and the Bureau of Financial Institutions of the Virginia State Corporation Commission (the “Virginia BFI”). The Bank is a Virginia chartered commercial bank that commenced operations in 1852. The Bank became a member of the Federal Reserve System on December 31, 2024. The Bank is subject to regulation, supervision, and examination by the Federal Reserve (through the Federal Reserve Bank of Richmond) and the Virginia BFI.

The Bank’s primary market area includes northern Virginia and West Virginia, and it has over 77 branches and commercial loan offices across Delaware, Kentucky, Maryland, Virginia, and West Virginia. The Company’s branch locations accept business and consumer deposits from a diverse customer base. The Company’s deposit products include checking, savings, and term certificate accounts. The Company’s loan portfolio includes commercial and consumer loans, a substantial portion of which are secured by real estate.

Merger with Summit Financial Group, Inc.

Effective on May 3, 2024 (the “Closing Date”), the Company completed its merger (the “Merger”) with Summit Financial Group, Inc., a West Virginia corporation (“Summit”), pursuant to the Agreement and Plan of Reorganization and accompanying Plan of Merger dated August 24, 2023 between the Company and Summit (the “Merger Agreement”).

Pursuant to the Merger Agreement, on the Closing Date, (i) Summit merged with and into the Company with the Company as the surviving entity, and (ii) immediately following the Merger, Summit Community Bank, Inc., a West Virginia chartered bank and wholly-owned subsidiary of Summit (“SCB”) merged with and into the Bank, with the Bank as the surviving bank.

In the Merger, holders of Summit common stock outstanding at the effective time of the Merger received 0.5043 shares of the Company’s Common Stock for each share of Summit common stock they owned, subject to the payment of cash in lieu of fractional shares. The total aggregate consideration payable in the Merger was approximately 7,405,772 shares of the Company’s Common Stock. Additionally, each share of the 6.0% Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series 2021 of Summit (the “Summit Series 2021 Preferred Stock”) issued and outstanding was converted into the right to receive a share of a newly created series of preferred stock of the Company, the Burke & Herbert Series 2021 Preferred Stock (the “Burke & Herbert Series 2021 Preferred Stock”). Summit’s results of operations are included from the Closing Date forward.

Basis of Presentation

The accompanying consolidated financial statements include Burke & Herbert Financial Services Corp. and its wholly owned subsidiary Burke & Herbert Bank & Trust Company and have been prepared in accordance with generally accepted accounting principles in the United States of America (“GAAP”) for interim financial reporting and with applicable quarterly reporting regulations of the U.S. Securities and Exchange Commission (“SEC”). The accounting and reporting policies of the Company conform to GAAP and reflect practices of the banking industry. They do not include all of the information and notes required by GAAP for complete financial statements. As such, these unaudited financial statements

Note 1— Nature of Business Activities and Significant Accounting Policies (continued)

should be read in conjunction with the consolidated financial statements and notes thereto as of and for the year ending December 31, 2024, included in the Company's Annual Report on Form 10-K filed with the SEC on March 17, 2025.

The consolidated financial statements include the accounts of the Company and the Bank (as its wholly-owned subsidiary). All significant intercompany accounts and transactions between the Company and the Bank have been eliminated. In preparing financial statements in conformity with GAAP, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

In the opinion of management, all adjustments, consisting only of normal recurring adjustments, which are necessary for a fair presentation of the results of operations in these financial statements, have been made. The results of operations for the three months ended March 31, 2025, are not necessarily indicative of the results to be expected for any other interim period or for the full year. All December 31, 2024, amounts and disclosures included in this quarterly report were derived from the Company's audited consolidated financial statements. Certain items in the prior period have been reclassified to conform to the current presentation. These reclassifications had no effect on prior year net income or on shareholders' equity.

Newly issued not yet adopted accounting standards

In November 2024, the FASB issued ASU 2024-03, *Income Statement (Subtopic 220-40): Reporting Comprehensive Income—Expense Disaggregation Disclosures*. This ASU seeks to improve the disclosures about a public business entity's expenses and address requests from investors for more detailed information about the types of expenses in commonly presented expense captions. The amendments in this update are effective for annual reporting periods beginning after December 15, 2026, and interim reporting periods beginning after December 15, 2027. Early adoption is permitted. This ASU is not expected to have a material impact our consolidated financial statements.

In October 2023, the FASB issued ASU 2023-06, *Disclosure Improvements: Codification Amendments in Response to the SEC's Disclosure Update and Simplification Initiative*. This ASU incorporates certain amendments to SEC disclosure requirements into the FASB Accounting Standards Codification. The amendments in the ASU are expected to clarify or improve disclosure and presentation requirements of a variety of Codification Topics, allow users to more easily compare entities subject to the SEC's existing disclosures with those entities that were not previously subject to the requirements, and align the requirements in the Codification with the SEC's regulations. For entities subject to the SEC's existing disclosure requirements and for entities required to file or furnish financial statements with or to the SEC in preparation for the sale of or for purposes of issuing securities that are not subject to contractual restrictions on transfer, the effective date for each amendment will be the date on which the SEC's removal of the related disclosure requirement becomes effective. For all other entities, the effective date will be two years after the date of such removal. However, if by June 30, 2027, the SEC has not removed the related disclosure from its regulations, the amendments will be removed from the Codification and not become effective for any entity. We do not expect the adoption of ASU 2023-06 to have a material impact on our consolidated financial statements.

Note 2— Securities

The carrying amount of available-for-sale (“AFS”) securities and their approximate fair values at March 31, 2025, and December 31, 2024, are summarized as follows (in thousands):

	March 31, 2025			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Securities Available-for-Sale				
U.S. Treasuries and government agencies	\$ 165,241	\$ —	\$ 13,448	\$ 151,793
Obligations of states and municipalities	795,589	232	79,276	716,545
Residential mortgage backed - agency	57,304	301	3,712	53,893
Residential mortgage backed - non-agency	254,510	283	8,761	246,032
Commercial mortgage backed - agency	41,602	28	819	40,811
Commercial mortgage backed - non-agency	137,791	68	2,849	135,010
Asset-backed	61,396	210	820	60,786
Other	32,928	370	1,299	31,999
Total	\$ 1,546,361	\$ 1,492	\$ 110,984	\$ 1,436,869

	December 31, 2024			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Securities Available-for-Sale				
U.S. Treasuries and government agencies	\$ 165,619	\$ —	\$ 16,492	\$ 149,127
Obligations of states and municipalities	777,181	846	79,303	698,724
Residential mortgage backed - agency	57,244	121	4,179	53,186
Residential mortgage backed - non-agency	259,964	44	12,132	247,876
Commercial mortgage backed - agency	33,791	27	747	33,071
Commercial mortgage backed - non-agency	158,621	2	4,112	154,511
Asset-backed	64,308	316	568	64,056
Other	32,861	302	1,343	31,820
Total	\$ 1,549,589	\$ 1,658	\$ 118,876	\$ 1,432,371

At March 31, 2025, and December 31, 2024, AFS securities with amortized costs of \$1.2 billion and \$1.2 billion, respectively, and with estimated fair values of \$1.1 billion and \$1.1 billion, respectively, were pledged to serve as collateral for secured borrowings, derivative exposures, or to secure public deposits as required or permitted by law.

The proceeds from sales, calls, and maturities of debt securities available-for-sale, including principal payments received, and the related gross gains and losses realized, for the three months ended March 31, 2025, and March 31, 2024, were as follows (in thousands):

Three Months Ended March 31,	Proceeds from			Gross realized	
	Sales	Calls and maturities	Principal Payments	Gains	Losses
2025	\$ —	\$ 10,867	\$ 39,506	\$ 1	\$ —
2024	1,281	—	35,010	—	—

The tax benefit (provision) related to these net realized gains and losses for March 31, 2025, and March 31, 2024, was (\$0.2) thousand, and zero, respectively.

The maturities of AFS securities at March 31, 2025, were as follows (in thousands): (Expected maturities of securities not due at a single maturity date are based on average life at estimated prepayment speed. Expected maturities may differ from contractual maturities because borrowers have the right to call or prepay some obligations with or without call or prepayment penalties).

Note 2— Securities (continued)

	March 31, 2025				
	Amortized Cost				
	One Year or Less	One to Five Years	Five to Ten Years	After Ten Years	Total
Securities Available-for-Sale					
U.S. Treasuries and government agencies	\$ 5,083	\$ 160,158	\$ —	\$ —	\$ 165,241
Obligations of states and municipalities	2,000	167,205	304,160	322,224	795,589
Residential mortgage backed - agency	17	23,290	23,622	10,375	57,304
Residential mortgage backed - non-agency	10,479	72,758	140,964	30,309	254,510
Commercial mortgage backed - agency	—	23,859	17,743	—	41,602
Commercial mortgage backed - non-agency	75,360	30,083	32,348	—	137,791
Asset-backed	1,778	35,336	24,282	—	61,396
Other	—	2,763	15,719	14,446	32,928
Total	\$ 94,717	\$ 515,452	\$ 558,838	\$ 377,354	\$ 1,546,361

	March 31, 2025				
	Fair Value				
	One Year or Less	One to Five Years	Five to Ten Years	After Ten Years	Total
Securities Available-for-Sale					
U.S. Treasuries and government agencies	\$ 4,944	\$ 146,849	\$ —	\$ —	\$ 151,793
Obligations of states and municipalities	2,002	159,789	270,561	284,193	716,545
Residential mortgage backed - agency	17	22,931	20,281	10,664	53,893
Residential mortgage backed - non-agency	10,357	69,198	136,413	30,064	246,032
Commercial mortgage backed - agency	—	23,405	17,406	—	40,811
Commercial mortgage backed - non-agency	74,476	28,936	31,598	—	135,010
Asset-backed	1,780	34,953	24,053	—	60,786
Other	—	2,885	14,761	14,353	31,999
Total	\$ 93,576	\$ 488,946	\$ 515,073	\$ 339,274	\$ 1,436,869

At March 31, 2025, and December 31, 2024, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in any amount greater than 10% of shareholders' equity.

Note 2— Securities (continued)

The following table shows the gross unrealized losses and fair value of the Company's securities with unrealized losses aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at March 31, 2025, and December 31, 2024.

AFS securities in a continuous unrealized loss position for less than twelve months and more than twelve months are as follows (in thousands):

	March 31, 2025				
	Less Than Twelve Months		More Than Twelve Months		Total Unrealized Losses
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	
Securities Available-for-Sale					
U.S. Treasuries and government agencies	\$ —	\$ —	\$ 151,793	\$ 13,448	\$ 13,448
Obligations of states and municipalities	257,175	7,601	434,508	71,675	79,276
Residential mortgage backed - agency	—	1	42,809	3,711	3,712
Residential mortgage backed - non-agency	73,450	541	125,113	8,220	8,761
Commercial mortgage backed - agency	11,124	89	29,000	730	819
Commercial mortgage backed - non-agency	6,274	—	98,720	2,849	2,849
Asset-backed	12,548	171	28,319	649	820
Other	9,675	74	12,973	1,225	1,299
Total	\$ 370,246	\$ 8,477	\$ 923,235	\$ 102,507	\$ 110,984
	December 31, 2024				
	Less Than Twelve Months		More Than Twelve Months		Total Unrealized Losses
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	
Securities Available-for-Sale					
U.S. Treasuries and government agencies	\$ —	\$ —	\$ 149,127	\$ 16,492	\$ 16,492
Obligations of states and municipalities	181,027	5,338	433,488	73,965	79,303
Residential mortgage backed - agency	203	2	42,233	4,177	4,179
Residential mortgage backed - non-agency	110,191	1,911	134,727	10,221	12,132
Commercial mortgage backed - agency	3,412	29	28,885	718	747
Commercial mortgage backed - non-agency	30,064	523	108,761	3,589	4,112
Asset-backed	4,140	4	29,243	564	568
Other	15,123	138	8,295	1,205	1,343
Total	\$ 344,160	\$ 7,945	\$ 934,759	\$ 110,931	\$ 118,876

The Company is required to conduct an impairment evaluation on AFS securities to determine whether the Company has the intent to sell the security or it is more likely than not that it will be required to sell the security before recovery. If these situations apply, the guidance requires the Company to reduce the security's amortized cost basis down to its fair value through earnings. The Company also evaluates the unrealized losses on AFS securities to determine if a security's decline in fair value below its amortized cost basis is due to credit factors. The evaluation is based upon factors such as the creditworthiness of the underlying borrowers, performance of the underlying collateral, if applicable, and the level of credit support in the security structure. Management also evaluates other factors and circumstances that may be indicative of a decline in the fair value of the security due to a credit factor.

This includes, but is not limited to, an evaluation of the type of security, length of time and extent to which the fair value has been less than cost, and near-term prospects of the issuer. If this assessment indicates that a credit loss exists, the present value of the expected cash flows of the security is compared to the amortized cost basis of the security. If the present value of the cash flows expected to be collected is less than the amortized cost, an allowance for credit losses ("ACL") is recorded for the credit loss, limited by the amount that the fair value is less than the amortized cost basis under the current expected credit loss ("CECL") standard, and declines due to non-credit factors are recorded in accumulated

Note 2— Securities (continued)

other comprehensive income (“AOCI”), net of taxes. If a credit loss is recognized in earnings, subsequent improvements to the expectation of collectability will be recognized through the ACL. If the fair value of the security increases above its amortized cost, the unrealized gain will be recorded in accumulated other comprehensive income, net of taxes, in the Consolidated Balance Sheets.

The Company did not record an ACL on the AFS securities as of March 31, 2025, or December 31, 2024. The Company considers the unrealized losses on the AFS securities to be related to fluctuations in market conditions, primarily interest rates, and not reflective of deterioration in credit. The Company had 505 securities in an unrealized loss position as of March 31, 2025. The Company has evaluated AFS securities in an unrealized loss position for credit-related impairment at March 31, 2025, and concluded no impairment existed based on a combination of factors, which included: (1) the securities are of high credit quality, (2) unrealized losses are primarily the result of market volatility and increases in market interest rates, (3) the contractual terms of the investments do not permit the issuer(s) to settle the securities at a price less than the par value of each investment, (4) issuers continue to make timely principal and interest payments, and (5) the Company does not intend to sell any of the investments and the accounting standard of “more likely than not” has not been met for the Company to be required to sell any of the investments before recovery of its amortized cost basis. As such, there was no ACL on AFS securities at March 31, 2025.

Securities of U.S. Treasury and Federal Agencies and Federal Agency Mortgage (Residential and Commercial) Backed Securities

At March 31, 2025, the unrealized losses associated with 11 U.S. Treasuries and Government Agency securities, 14 Residential Mortgage Backed – Agency securities, and 15 Commercial Mortgage Backed – Agency securities were generally driven by changes in interest rates and not due to credit losses given the explicit or implicit guarantees provided by the U.S. government. Therefore, the Company has concluded that the unrealized losses for these securities do not require an ACL at March 31, 2025.

Securities of U.S. States and Municipalities

At March 31, 2025, the unrealized losses associated with 346 State and Municipal securities were primarily caused by changes in interest rates and not the credit quality of the securities. These securities are investment grade and were generally underwritten in accordance with our own investment standards prior to the decision to purchase, without relying on a bond insurer’s guarantee in making the investment decision. These securities will continue to be monitored as part of our ongoing impairment analysis but are expected to perform, even if the rating agencies reduce the credit rating of the bond insurers. As a result, we expect to recover the entire amortized cost basis of these securities. Therefore, the Company has concluded that the unrealized losses for these securities do not require an ACL at March 31, 2025.

Residential & Commercial Mortgage Backed – Non-Agency Securities

At March 31, 2025, the unrealized losses associated with 70 Residential Mortgage Backed – Non-Agency securities and 23 Commercial Mortgage Backed – Non-Agency securities were generally driven by changes in interest rates, credit spreads, and projected collateral losses. We assess for credit impairment by estimating the present value of expected cash flows. The key assumptions for determining expected cash flows include default rates, loss severities, and/or prepayment rates. Based on our assessment of the expected credit losses and the credit enhancement level of the securities, we expect to recover the entire amortized cost of these securities. Therefore, the Company has concluded that the unrealized losses for these securities do not require an ACL at March 31, 2025.

Asset-Backed Securities

At March 31, 2025, the unrealized losses associated with 18 Asset-Backed securities were generally driven by changes in interest rates, credit spreads, and projected collateral losses. We assess for credit impairment by estimating the present value of expected cash flows. The key assumptions for determining expected cash flows include default rates, loss severities, and/or prepayment rates. Based on our assessment of the expected credit losses and the credit enhancement level of the securities, we expect to recover the entire amortized cost of these securities. Therefore, the Company has concluded that the unrealized losses for these securities do not require an ACL at March 31, 2025.

Other Securities

At March 31, 2025, the unrealized losses associated with 8 securities were primarily driven by interest rates and not the credit quality of the securities. These investments were underwritten in accordance with our own investment standards

Note 2— Securities (continued)

prior to the decision to purchase, without relying on a bond insurer's guarantee in making the investment decision. Based on our assessment of the expected credit losses, we expect to recover the entire amortized cost basis of the securities. Therefore, the Company has concluded that the unrealized losses for these securities do not require an ACL at March 31, 2025.

Restricted stock, at cost

The Company's investment in Federal Home Loan Bank ("FHLB") stock totaled \$19.8 million and \$18.2 million at March 31, 2025, and December 31, 2024, respectively. The Company's investment in Federal Reserve Bank stock totaled \$14.8 million and \$14.8 million at March 31, 2025, and December 31, 2024, respectively. FHLB and Federal Reserve stock are generally viewed as long-term investments and as restricted investment securities, which are carried at cost, because there is no market for the stocks other than member institutions. Therefore, when evaluating FHLB and Federal Reserve stock for impairment, their values are based on the ultimate recoverability of the par value rather than by recognizing temporary declines in value. The Company does not consider these investments to be impaired at March 31, 2025, and no impairment has been recognized. FHLB stock and Federal Reserve stock are included in a separate line item, restricted stock, at cost on the Consolidated Balance Sheets and are not part of the Company's AFS securities portfolio.

The Company's restricted stock line item on the Consolidated Balance Sheets also includes an investment in Community Bankers' Bank, totaling \$111 thousand at March 31, 2025, and \$111 thousand at December 31, 2024, which is carried at cost and is not impaired at March 31, 2025. The Company also has other restricted investments including Independent Community Bancorp, Inc. and WV Bankers Title which are included in restricted stock on the Consolidated Balance Sheets as of March 31, 2025 and December 31, 2024.

Note 3— Loans

The Company's loan portfolio segments, as reported in the tables below, include (i) commercial real estate, (ii) owner-occupied commercial real estate, (iii) acquisition, construction & development, (iv) commercial & industrial, (v) single family residential (1-4 units), and (vi) consumer non-real estate and other. The risks associated with lending activities differ among the various loan segments and are subject to the impact of changes in interest rates, market conditions of collateral securing the loans, and general economic conditions.

- Commercial real estate loans carry risk associated with either the net operating income generated from the lease of the real estate collateral or income generated from the sale of the collateral. Other risk factors include the credit-worthiness of the sponsor and the value of the collateral.
- Owner-occupied commercial real estate loans carry risk associated with the operations of the business that occupies the property and the value of the collateral.
- Acquisition, construction & development loans carry risk associated with the credit-worthiness of the borrower, project completion within budget, sale after completion, and the value of the collateral.
- Commercial & industrial loans carry the risk associated with the operations of the business and the value of the collateral, if any.
- Single family residential (1-4 units) loans for consumer purposes carry risk associated with the continued credit-worthiness of the borrower and the value of the collateral. Single family residential (1-4 units) loans for investment purpose carry risk associated with the continued credit-worthiness of the borrower, the value of the collateral, and either the net operating income generated from the lease of the real estate collateral or income generated from the sale of the collateral.
- Consumer non-real estate and other loans, which includes overdrafts, carry risk associated with the credit-worthiness of the borrower and the value of the collateral, if any.

Note 3— Loans (continued)

Loan balances as of March 31, 2025, and December 31, 2024, by portfolio segment were as follows (in thousands):

	March 31, 2025	December 31, 2024
Commercial real estate	\$ 2,809,573	\$ 2,637,802
Owner-occupied commercial real estate	589,889	614,362
Acquisition, construction & development	322,963	465,537
Commercial & industrial	613,219	613,085
Single family residential (1-4 units)	1,161,406	1,173,749
Consumer non-real estate and other	150,457	167,701
Loans, gross	5,647,507	5,672,236
Allowance for credit losses	(67,753)	(68,040)
Loans, net	\$ 5,579,754	\$ 5,604,196

Net deferred loan fees included in the above loan categories totaled \$4.2 million and \$4.4 million at March 31, 2025, and December 31, 2024, respectively.

Note 4— Allowance for Credit Losses

On January 1, 2023, the Company adopted the CECL methodology as required under Accounting Standards Codification (“ASC”) 326. The measurement of expected credit losses under the CECL methodology is applicable to financial assets measured at amortized cost, including loan receivables. All information presented as of March 31, 2025, is in accordance with ASC 326.

The Company’s ACL is calculated quarterly, with any adjustment recorded to the provision for credit losses in the Consolidated Statement of Income. Management calculates the quantitative portion of collectively evaluated loans for all loan categories using the weighted average remaining maturity (“WARM”) method. For purposes of estimating the Company’s ACL, management generally evaluates collectively evaluated loans by federal call code in order to group loans with similar risk characteristics.

Loans that do not share similar risk characteristics are evaluated on an individual loan basis and are excluded from the collective evaluation for the ACL. Loans identified to be individually evaluated under CECL include loans on non-accrual status and may include accruing loans that do not share similar risk characteristics to other accruing loans that are collectively evaluated on a loan pool basis. A specific reserve analysis may be applied to the individually evaluated loans, which considers collateral value, an observable market price, or the present value of the expected future cash flows. A specific reserve is assigned if the measured value of the loan using one of the before mentioned methods is less than the carrying value of the loan.

Based on management’s analysis, adjustments may be applied for additional factors impacting the risk of loss in the loan portfolio beyond the information that is used to calculate a reasonable and supportable forecast and a reversion period forecast on collectively evaluated loans. Management may consider an additional or reduced reserve as warranted through qualitative risk factors based on the current and expected conditions as measured in supplemental information relative to the macroeconomic variable loss drivers used to calculate a reasonable and supportable forecast and a reversion period

Note 4— Allowance for Credit Losses (continued)

forecast. These qualitative risk factors considered by management are largely comparable to legacy factors prior to the adoption of CECL.

The following tables present the activity in the ACL three months ended March 31, 2025, and the three months ended March 31, 2024, (in thousands).

	Commercial real estate	Owner-occupied commercial real estate	Acquisition, construction & development	Commercial & industrial	Single family residential (1-4 units)	Consumer non-real estate and other	Total
Three months ended							
March 31, 2025							
Balance, beginning of period	\$ 30,444	\$ 3,261	\$ 17,386	\$ 6,633	\$ 9,763	\$ 553	\$ 68,040
Provision for (recapture of) credit losses	4,296	699	(5,912)	1,728	(308)	397	900
Charge-offs	—	(687)	—	(93)	(33)	(611)	(1,424)
Recoveries	6	—	—	4	132	95	237
Balance, end of period	\$ 34,746	\$ 3,273	\$ 11,474	\$ 8,272	\$ 9,554	\$ 434	\$ 67,753
March 31, 2024							
Balance, beginning of period	\$ 20,633	\$ 783	\$ 368	\$ 645	\$ 2,797	\$ 75	\$ 25,301
Provision for (recapture of) credit losses	(1,659)	(1)	306	179	474	31	(670)
Charge-offs	—	—	—	—	—	(30)	(30)
Recoveries	3	—	—	—	1	1	5
Balance, end of period	\$ 18,977	\$ 782	\$ 674	\$ 824	\$ 3,272	\$ 77	\$ 24,606

The recorded investment in loans excludes accrued interest receivable due to immateriality. The following table presents the aging of the recorded investment in past due loans as of March 31, 2025, and December 31, 2024, by portfolio segment (in thousands):

	March 31, 2025							
	30 - 59 Days Past Due	60 - 89 Days Past Due	90 Days or More Past Due	Total Past Due	Current Loans	Total Loans	90 Days Past Due & Still Accruing	Non-accrual loans
Commercial real estate	\$ 18,875	\$ 18,621	\$ 31,024	\$ 68,520	\$ 2,741,053	\$ 2,809,573	\$ 12,585	\$ 24,269
Owner-occupied commercial real estate	6,335	277	5,448	12,060	577,829	589,889	183	5,856
Acquisition, construction & development	2,525	3,897	7,408	13,830	309,133	322,963	6,560	1,057
Commercial & industrial	3,559	629	4,431	8,619	604,600	613,219	1,826	2,755
Single family residential (1-4 units)	13,412	1,733	3,099	18,244	1,143,162	1,161,406	2,167	7,165
Consumer non-real estate and other	416	178	265	859	149,598	150,457	4	329
Total	\$ 45,122	\$ 25,335	\$ 51,675	\$ 122,132	\$ 5,525,375	\$ 5,647,507	\$ 23,325	\$ 41,431
	December 31, 2024							
	30 - 59 Days Past Due	60 - 89 Days Past Due	90 Days or More Past Due	Total Past Due	Current Loans	Total Loans	90 Days Past Due & Still Accruing	Non-accrual loans
Commercial real estate	\$ 10,974	\$ —	\$ 8,440	\$ 19,414	\$ 2,618,388	\$ 2,637,802	\$ —	\$ 19,183
Owner-occupied commercial real estate	1,160	1,636	5,240	8,036	606,326	614,362	307	5,760
Acquisition, construction & development	5,210	38	1,243	6,491	459,046	465,537	812	1,098
Commercial & industrial	1,654	1,594	1,469	4,717	608,368	613,085	350	1,757
Single family residential (1-4 units)	20,724	4,379	3,420	28,523	1,145,226	1,173,749	1,012	7,857
Consumer non-real estate and other	637	300	195	1,132	166,569	167,701	16	216
Total	\$ 40,359	\$ 7,947	\$ 20,007	\$ 68,313	\$ 5,603,923	\$ 5,672,236	\$ 2,497	\$ 35,871

Credit Quality Indicators

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, current economic information, and other factors. The Company analyzes loans individually by classifying the loans by

Note 4— Allowance for Credit Losses (continued)

credit risk. The Company internally grades all commercial loans at the time of origination. In addition, the Company performs an annual review on at least 50% of the Bank's commercial credit exposure to each borrower. The Company uses the following definitions for credit risk classifications:

Pass: These include satisfactory loans that have acceptable levels of risk.

Special Mention: Loans classified as special mention have a potential credit weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

Substandard: Loans classified as substandard have a well-defined weakness or weaknesses that jeopardize the orderly liquidation of debt. Loans classified as substandard are inadequately protected by sound net worth, payment capacity of the borrower, or of the collateral pledged. If weaknesses go uncorrected, there is potential for partial loss of principal and/or interest.

Doubtful: Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and unlikely.

Loss: Loans classified as a loss are considered to be uncollectible and cannot be justified to continue as viable assets. While there may be the possibility of some recovery in the future, it is not practical or desirable to defer writing off these loans at the present time.

The Company has a portfolio of smaller homogenous loans that are not individually risk rated that are included within the single family residential and consumer non-real estate and other loan classes. Generally, these loan classes are rated as "Pass" unless these loans are on non-accrual and are then classified as substandard.

The following table presents the amortized cost basis of the loan portfolio, by year of origination, loan class, and credit quality, as of March 31, 2025, and December 31, 2024 (in thousands):

	March 31, 2025							
	Term Loans					Prior	Revolving Loans	Total
	2025	2024	2023	2022	2021			
Commercial real estate								
Pass	\$ 53,721	\$ 250,191	\$ 418,646	\$ 492,172	\$ 397,562	\$ 723,022	\$ 106,222	\$ 2,441,536
Special Mention	—	—	6,768	61,488	70,976	58,404	14,327	211,963
Substandard	—	—	16,333	18,433	20,812	60,808	37,838	154,224
Doubtful	—	—	—	—	—	1,850	—	1,850
Loss	—	—	—	—	—	—	—	—
Total	\$ 53,721	\$ 250,191	\$ 441,747	\$ 572,093	\$ 489,350	\$ 844,084	\$ 158,387	\$ 2,809,573
Year to date gross charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Owner-occupied commercial real estate								
Pass	\$ 6,784	\$ 59,155	\$ 69,389	\$ 91,995	\$ 124,891	\$ 197,017	\$ 27,794	\$ 577,025
Special Mention	—	—	—	—	240	1,249	—	1,489
Substandard	—	—	—	5,124	1,495	4,677	79	11,375
Doubtful	—	—	—	—	—	—	—	—
Loss	—	—	—	—	—	—	—	—
Total	\$ 6,784	\$ 59,155	\$ 69,389	\$ 97,119	\$ 126,626	\$ 202,943	\$ 27,873	\$ 589,889
Year to date gross charge-offs	\$ —	\$ —	\$ —	\$ 227	\$ 6	\$ 394	\$ 60	\$ 687
Acquisition, construction & development								
Pass	\$ 4,454	\$ 28,785	\$ 94,849	\$ 62,950	\$ 85,567	\$ 18,278	\$ 14,606	\$ 309,489
Special Mention	—	—	—	—	247	140	—	387
Substandard	—	—	85	4,247	3,488	5,058	—	12,878
Doubtful	—	—	—	—	—	—	209	209

Note 4— Allowance for Credit Losses (continued)

Loss	—	—	—	—	—	—	—	—	—
Total	\$ 4,454	\$ 28,785	\$ 94,934	\$ 67,197	\$ 89,302	\$ 23,476	\$ 14,815	\$ 322,963	
Year to date gross charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Commercial & industrial									
Pass	\$ 46,948	\$ 104,224	\$ 47,683	\$ 42,757	\$ 22,680	\$ 40,291	\$ 227,248	\$ 531,831	
Special Mention	124	342	—	33,973	10,472	1,489	20,462	66,862	
Substandard	—	37	281	2,655	514	1,170	9,824	14,481	
Doubtful	—	—	—	—	—	—	—	—	
Loss	—	—	—	—	—	37	8	45	
Total	\$ 47,072	\$ 104,603	\$ 47,964	\$ 79,385	\$ 33,666	\$ 42,987	\$ 257,542	\$ 613,219	
Year to date gross charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 93	\$ 93	
Single family residential (1-4 units)									
Pass	\$ 10,525	\$ 88,310	\$ 150,857	\$ 197,118	\$ 140,896	\$ 397,277	\$ 168,957	\$ 1,153,940	
Special Mention	—	—	—	—	—	202	—	202	
Substandard	—	—	1,542	904	577	3,725	417	7,165	
Doubtful	—	—	—	—	—	98	—	98	
Loss	—	—	—	—	—	1	—	1	
Total	\$ 10,525	\$ 88,310	\$ 152,399	\$ 198,022	\$ 141,473	\$ 401,303	\$ 169,374	\$ 1,161,406	
Year to date gross charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 19	\$ 14	\$ 33	
Consumer non-real estate and other									
Pass	\$ 2,709	\$ 17,556	\$ 9,314	\$ 5,034	\$ 1,459	\$ 3,409	\$ 110,774	\$ 150,255	
Special Mention	—	—	—	—	—	—	—	—	
Substandard	—	67	72	6	—	17	—	162	
Doubtful	—	—	—	—	3	2	—	5	
Loss	—	—	2	—	—	—	33	35	
Total	\$ 2,709	\$ 17,623	\$ 9,388	\$ 5,040	\$ 1,462	\$ 3,428	\$ 110,807	\$ 150,457	
Year to date gross charge-offs	\$ 485	\$ 54	\$ 54	\$ 16	\$ —	\$ —	\$ 2	\$ 611	
Totals	\$ 125,265	\$ 548,667	\$ 815,821	\$ 1,018,856	\$ 881,879	\$ 1,518,221	\$ 738,798	\$ 5,647,507	

December 31, 2024

	Term Loans							Revolving Loans	Total
	2024	2023	2022	2021	2020	Prior			
Commercial real estate									
Pass	\$ 248,023	\$ 378,322	\$ 482,195	\$ 337,136	\$ 153,187	\$ 588,490	\$ 96,914	\$ 2,284,267	
Special Mention	—	7,148	30,018	52,885	7,154	57,255	28,211	182,671	
Substandard	—	2,232	49,752	39,636	2,999	52,740	23,505	170,864	
Doubtful	—	—	—	—	—	—	—	—	
Loss	—	—	—	—	—	—	—	—	
Total	\$ 248,023	\$ 387,702	\$ 561,965	\$ 429,657	\$ 163,340	\$ 698,485	\$ 148,630	\$ 2,637,802	
Year to date gross charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 382	\$ —	\$ 382	
Owner-occupied commercial real estate									
Pass	\$ 61,433	\$ 72,571	\$ 93,941	\$ 126,700	\$ 36,197	\$ 170,809	\$ 32,452	\$ 594,103	
Special Mention	—	—	—	243	2,729	1,275	—	4,247	
Substandard	—	—	5,192	1,496	5,499	3,594	82	15,863	
Doubtful	—	—	—	—	—	149	—	149	
Loss	—	—	—	—	—	—	—	—	
Total	\$ 61,433	\$ 72,571	\$ 99,133	\$ 128,439	\$ 44,425	\$ 175,827	\$ 32,534	\$ 614,362	

Note 4— Allowance for Credit Losses (continued)

Year to date gross charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Acquisition, construction & development									
Pass	\$ 25,461	\$ 109,751	\$ 90,652	\$ 147,702	\$ 3,564	\$ 16,312	\$ 15,107	\$ 408,549	
Special Mention	—	—	—	2,641	142	—	—	2,783	
Substandard	—	13,115	4,467	3,326	21,372	63	11,564	53,907	
Doubtful	—	—	—	—	—	—	298	298	
Loss	—	—	—	—	—	—	—	—	
Total	\$ 25,461	\$ 122,866	\$ 95,119	\$ 153,669	\$ 25,078	\$ 16,375	\$ 26,969	\$ 465,537	
Year to date gross charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	
Commercial & industrial									
Pass	\$ 108,206	\$ 57,280	\$ 47,828	\$ 35,189	\$ 15,109	\$ 28,019	\$ 237,852	\$ 529,483	
Special Mention	365	—	35,237	10,898	1,505	—	16,856	64,861	
Substandard	37	285	4,482	618	523	1,029	11,765	18,739	
Doubtful	—	—	—	—	—	—	—	—	
Loss	—	—	—	—	—	2	—	2	
Total	\$ 108,608	\$ 57,565	\$ 87,547	\$ 46,705	\$ 17,137	\$ 29,050	\$ 266,473	\$ 613,085	
Year to date gross charge-offs	\$ —	\$ 10	\$ 195	\$ 87	\$ —	\$ 9	\$ —	\$ 301	
Single family residential (1-4 units)									
Pass	\$ 88,857	\$ 152,438	\$ 201,410	\$ 142,719	\$ 77,783	\$ 332,025	\$ 170,077	\$ 1,165,309	
Special Mention	—	—	—	—	—	214	174	388	
Substandard	—	1,494	800	586	605	3,935	437	7,857	
Doubtful	—	—	—	—	—	—	—	—	
Loss	93	—	—	—	—	1	101	195	
Total	\$ 88,950	\$ 153,932	\$ 202,210	\$ 143,305	\$ 78,388	\$ 336,175	\$ 170,789	\$ 1,173,749	
Year to date gross charge-offs	\$ —	\$ 39	\$ 28	\$ —	\$ —	\$ 123	\$ —	\$ 190	
Consumer non-real estate and other									
Pass	\$ 21,095	\$ 10,796	\$ 6,122	\$ 1,836	\$ 1,096	\$ 2,797	\$ 123,148	\$ 166,890	
Special Mention	15	—	—	—	—	—	—	15	
Substandard	363	90	17	—	—	17	—	487	
Doubtful	—	—	—	5	3	—	—	8	
Loss	289	12	—	—	—	—	—	301	
Total	\$ 21,762	\$ 10,898	\$ 6,139	\$ 1,841	\$ 1,099	\$ 2,814	\$ 123,148	\$ 167,701	
Year to date gross charge-offs	\$ 468	\$ 71	\$ 17	\$ 1	\$ —	\$ 20	\$ 357	\$ 934	
Totals	\$ 554,237	\$ 805,534	\$ 1,052,113	\$ 903,616	\$ 329,467	\$ 1,258,726	\$ 768,543	\$ 5,672,236	

Note 4— Allowance for Credit Losses (continued)

an individual loan. For the three months ended March 31, 2025, and for the year ended, December 31, 2024, the Company did not extend any modifications to borrowers experiencing financial difficulty that had a more-than-insignificant direct change in the contractual cash flows of the loan.

Other Real Estate Owned

Real estate owned activity was as follows for the three months ended March 31, 2025, and for the year ended, December 31, 2024 (in thousands):

	March 31, 2025	December 31, 2024
Beginning balance	\$ 2,783	\$ —
Loans acquired/transferred to real estate owned	—	3,541
Capital expenditures	—	—
Direct write-downs	—	—
Sales of real estate owned	(158)	(758)
End of period balance	\$ 2,625	\$ 2,783

Note 5— Deposits

The aggregate amount of time deposits that meet or exceed the FDIC Insurance Limit of \$250,000, was approximately \$292.3 million and \$284.4 million on March 31, 2025, and December 31, 2024, respectively. Brokered time deposits, which are fully insured, totaled \$246.9 million and \$244.8 million as of March 31, 2025, and December 31, 2024, respectively. Time deposits through the Certificate of Deposit Account Registry Service (“CDARS”) program totaled \$32.2 million at March 31, 2025, compared to \$35.7 million at December 31, 2024.

The remaining maturities of time deposits as of March 31, 2025 are as follows (in thousands):

As of March 31, 2025

Remaining nine months ending, December 31, 2025	\$ 987,610
2026	215,992
2027	41,828
2028	8,744
2029	6,057
Thereafter	6,922
Total	\$ 1,267,153

At March 31, 2025, and December 31, 2024, amounts included in time deposits for individual retirement accounts totaled \$118.5 million and \$118.9 million, respectively.

Overdrafts of \$899.0 thousand and \$1.6 million were reclassified to loans as of March 31, 2025, and the year ended December 31, 2024, respectively.

Note 6— Borrowed Funds**Short-term borrowings**

The Company had borrowings of \$300.0 million and \$365.0 million at March 31, 2025, and December 31, 2024, respectively. At March 31, 2025, the interest rate on this debt was 4.42%. At December 31, 2024, the interest rate on this debt ranged from 4.43% to 4.57%. The average balance outstanding during the three months ending March 31, 2025, and the year ending December 31, 2024, was \$332.6 million and \$422.5 million, respectively. The Company has a finance lease liability that is not included in these balances - see [Note 7 - Leased Property](#) for a discussion of this liability that is included in the accrued interest and other liabilities line in the Consolidated Balance Sheets.

The Company has available secured lines of credit with the Federal Reserve Bank of Richmond, such as the Borrower-In-Custody program, the FHLB of Atlanta, and unsecured federal funds lines of credit from correspondent banking relationships. Through these sources, the Company has unused capacity of \$4.1 billion in remaining borrowing capacity as

Note 6— Borrowed Funds (continued)

of March 31, 2025. The advances on credit lines are secured by both securities and loans. The lendable collateral value of securities and loans pledged against available lines of credit as of March 31, 2025, and December 31, 2024, was \$3.1 billion and \$3.1 billion, respectively. As of March 31, 2025, all of the Company's borrowings will mature within one calendar year.

The contractual maturities of these borrowings, which all occur within one year of the reporting date, are as follows as of March 31, 2025, (in thousands):

Due in 2025	\$	300,000
Total	\$	300,000

Long-term borrowings*Subordinated Debentures*

As part of the Merger, Burke & Herbert assumed \$75.0 million of subordinated debentures, that were fair valued at \$61.5 million with a \$13.5 million discount being amortized into interest expense over the stated maturity. As of March 31, 2025, the net balance was \$66.3 million. The subordinated debt qualifies as Tier 2 capital under Federal Reserve Board guidelines, until the debt is within 5 years of its maturity; thereafter, the amount qualifying as Tier 2 capital is reduced 20% each year until maturity. The subordinated debentures were issued in the fourth quarter of 2021. This subordinated debt bears interest at a fixed rate of 3.25% per year, from acquisition date to, but excluding, December 1, 2026, payable semi-annually in arrears. From and including, December 1, 2026 to, but excluding, the maturity date or earlier redemption date, the interest rate will reset quarterly at a variable rate equal to the then current three-month term Secured Overnight Financing Rate ("SOFR"), as published by the Federal Reserve Bank of New York, plus 230 basis points, payable quarterly in arrears. This debt has a 10-year term, and generally, is not prepayable by us within the first 5 years from issuance, which was fourth quarter 2021.

Through the Merger, Burke & Herbert also assumed \$30 million of subordinated debentures that were fair valued at \$29.8 million with a \$0.2 million discount being amortized into interest expense over the stated maturity. As of March 31, 2025, the net balance was \$29.9 million. The subordinated debt qualifies as Tier 2 capital under Federal Reserve Board guidelines, until the debt is within 5 years of its maturity; thereafter, the amount qualifying as Tier 2 capital is reduced by 20% each year until its maturity. The subordinated debentures were issued in the third quarter of 2020. This subordinated debt bears interest at a fixed rate of 5.00% per year from the date of assumption to, but excluding, September 30, 2025, payable quarterly in arrears. From and including September 30, 2025, to, but excluding, the maturity date or earlier redemption date, the interest rate will reset quarterly at a variable rate equal to the then current three-month term SOFR plus 487 basis points, payable quarterly in arrears. This debt has a 10-year term, and generally, is not prepayable by us within the first 5 years from issuance, which was third quarter 2020.

Subordinated Debentures Owed to Unconsolidated Subsidiary Trusts

As part of the Merger, Burke & Herbert became the sponsor for SFG Capital Trust I, SFG Capital Trust II, and SFG Capital Trust III. For each of these trusts, 100% of the common equity is owned by us. SFG Capital Trust I issued \$3.5 million in capital securities and \$109 thousand in common securities and invested the proceeds in \$3.61 million of debentures, which were assumed by Burke & Herbert in the Merger. SFG Capital Trust II issued \$7.5 million in capital securities and \$232 thousand in common securities and invested the proceeds in \$7.73 million of debentures, which were assumed by Burke & Herbert in the Merger. SFG Capital Trust III issued \$8.0 million in capital securities and \$248 thousand in common securities and invested the proceeds in \$8.25 million of debentures, which were assumed by Burke & Herbert in the Merger. Distributions on the capital securities issued by the trusts are payable quarterly at a variable rate equal to 3 month LIBOR plus 345 basis points for SFG Capital Trust I, 3 months of LIBOR plus 280 basis points for SFG Capital Trust II, and 3 month LIBOR plus 145 basis points for SFG Capital Trust III, and equals the interest rate earned on the debentures held by the trusts and is recorded as interest expense by us. The capital securities are subject to mandatory redemption in whole, or in part, upon repayment of the debentures. We have entered into agreements which, taken collectively, fully and unconditionally guarantee the capital securities subject to the terms of the guarantee. The debentures of each Capital Trust are redeemable by us quarterly.

The capital securities issued by SFG Capital Trust I, SFG Capital Trust II, and SFG Capital Trust III qualify as Tier 1 capital under the Federal Reserve guidelines. In accordance with these Guidelines, trust preferred securities are limited to

Note 6— Borrowed Funds (continued)

25% of Tier 1 capital elements, net of goodwill. The amount of trust preferred securities and certain other elements in excess of the limit can be included in Tier 2 capital.

The remaining maturities of subordinated debentures as of March 31, 2025, are as follows (in thousands):

	Subordinated debentures	Subordinated debentures owed to unconsolidated subsidiary trusts
Remaining nine months ending, December 31, 2025	\$ —	\$ —
2026	—	—
2027	—	—
2028	—	—
2029	—	—
Thereafter	105,000	19,589
Total	\$ 105,000	\$ 19,589

Note 7— Leased Property
Lessor Arrangements

The Company enters into operating leases with customers to lease vacant space in certain owned premises that is not being used by the Company. These operating leases are typically payable in monthly installments with terms ranging from around one year to around ten years and may contain renewal options. The components of lease income, which were included in non-interest expense on the Consolidated Statements of Income, were as follows (in thousands):

	Three Months Ended March 31,	
	2025	2024
Operating lease income	\$ 693	\$ 575
Total lease income	\$ 693	\$ 575

The remaining maturities of operating lease receivables as of March 31, 2025, are as follows (in thousands):

	Operating Leases
Remaining nine months ending, December 31, 2025	\$ 2,009
2026	2,371
2027	2,124
2028	2,061
2029	2,015
Thereafter	2,833
Total lease receivables	\$ 13,413

Lessee Arrangements

The Company has entered into leases for branches and office space. The leases are evaluated for whether the lease will be classified as either a finance or operating lease. Certain leases offer the option to extend the lease term, and the Company has included such extensions in its calculation of the lease liabilities to the extent the options are reasonably assured of being exercised. Including renewal options, the terms of the Company's leases range from less than one year to around thirteen years. The lease agreements do not provide for residual value guarantees and have no restrictions or covenants that would impact dividends or require incurring additional financial obligations.

Lease liabilities represent the Company's obligation to make lease payments and are presented at each reporting date as the net present value of the remaining contractual cash flows. These cash flows are discounted at the Company's incremental borrowing rate in effect at the commencement date of the lease. The right-of-use asset and lease liability are included in other assets and other liabilities, respectively, in the Consolidated Balance Sheets.

Note 7— Leased Property (continued)

Right-of-use assets and liabilities by lease type, and the associated balance sheet classifications are as follows (in thousands):

	Balance Sheet Classification	March 31, 2025	December 31, 2024
Right-of-use assets:			
Operating leases	Other assets	\$ 12,520	\$ 13,203
Finance leases	Other assets	3,241	3,312
Total right-of-use assets		<u>\$ 15,761</u>	<u>\$ 16,515</u>
Lease liabilities:			
Operating leases	Other liabilities	\$ 12,960	\$ 13,586
Finance leases	Other liabilities	3,563	3,620
Total lease liabilities		<u>\$ 16,523</u>	<u>\$ 17,206</u>

The components of total lease cost were as follows (in thousands):

	Three Months Ended March 31,	
	2025	2024
Finance lease cost		
Right-of-use asset amortization	\$ 71	\$ 71
Interest expense	27	28
Operating lease cost	834	634
Total lease cost	<u>\$ 932</u>	<u>\$ 733</u>

The Company's future undiscounted lease payments for finance and operating leases with initial terms of one year or more as of March 31, 2025, are as follows (in thousands):

	Operating Leases	Finance Leases
Remaining nine months ending, December 31, 2025	\$ 2,352	\$ 251
2026	2,659	340
2027	2,237	347
2028	1,897	354
2029	1,748	361
Thereafter	4,772	2,628
Total undiscounted lease payments	<u>15,665</u>	<u>4,281</u>
Less: discount	(2,705)	(718)
Net lease liabilities	<u>\$ 12,960</u>	<u>\$ 3,563</u>

Note 7— Leased Property (continued)

The following table presents additional information about the Company’s leases as of March 31, 2025, and December 31, 2024.

<i>Supplemental lease information (dollars in thousands)</i>	March 31, 2025	December 31, 2024
Finance lease weighted average remaining lease term (years)	11.50	11.75
Finance lease weighted average discount rate	3.07 %	3.06 %
Operating lease weighted average remaining lease term (years)	6.74	6.84
Operating lease weighted average discount rate	4.66 %	4.65 %
	Three Months Ended March 31,	
	2025	2024
Cash paid for amounts included in the measurement of lease liabilities		
Operating cash flows from operating leases	\$ 778	\$ 644
Operating cash flows from finance leases	27	28
Financing cash flows from finance leases	56	53
Right-of-use assets obtained in exchange for new finance lease liabilities	—	—
Right-of-use assets obtained in exchange for new operating lease liabilities	—	—

Note 8— Regulatory Capital Matters

Banks and financial holding companies are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for banks, “prompt corrective action” regulations involve quantitative measures of assets, liabilities, and certain off-balance sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can initiate regulatory action. Under the Basel III Framework, an entity must hold a capital conservation buffer above the adequately capitalized risk-based capital ratios. The net unrealized gain or loss on AFS securities is not included in computing regulatory capital. Management believes as of March 31, 2025, the Company and the Bank meet all capital adequacy requirements to which they are subject.

“Prompt corrective action” regulations provide five classifications: “well capitalized”, “adequately capitalized”, “undercapitalized”, “significantly undercapitalized”, and “critically undercapitalized”, although these terms are not used to represent overall financial condition. If “adequately capitalized”, regulatory approval is required to accept brokered deposits. If “undercapitalized”, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required. As of March 31, 2025, and December 31, 2024, the most recent notification from the FDIC categorized the Bank as “well capitalized” under the regulatory framework for “prompt corrective action.”

Note 8— Regulatory Capital Matters (continued)

The following table presents the actual and required capital amounts and ratios for the Company and the Bank at March 31, 2025, and December 31, 2024 (in thousands except for ratios):

	Actual		Minimum Required Capital - Basel III		Minimum Required to be Well Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of March 31, 2025						
Total Capital to risk weighted assets						
Consolidated	\$ 954,979	14.79 %	\$ 677,758	≥ 10.5%	\$ 645,483	N/A
Burke & Herbert Bank & Trust	942,524	14.62	676,805	≥ 10.5	644,576	≥ 10.0
Tier 1 (Core) Capital to risk weighted assets						
Consolidated	787,414	12.20	548,661	≥ 8.5	516,387	N/A
Burke & Herbert Bank & Trust	871,171	13.52	547,890	≥ 8.5	515,661	≥ 8.0
Common Tier 1 (CET 1) to risk-weighted assets						
Consolidated	759,924	11.77	451,838	≥ 7.0	419,564	N/A
Burke & Herbert Bank & Trust	871,171	13.52	451,203	≥ 7.0	418,974	≥ 6.5
Tier 1 (Core) Capital to average assets (leverage ratio)						
Consolidated	787,414	10.12	311,095	≥ 4.0	388,869	N/A
Burke & Herbert Bank & Trust	871,171	11.22	310,691	≥ 4.0	388,364	≥ 5.0
As of December 31, 2024						
Total Capital to risk weighted assets						
Consolidated	\$ 930,753	14.57 %	\$ 670,590	≥ 10.5%	\$ 638,658	N/A
Burke & Herbert Bank & Trust	919,843	14.41	670,028	≥ 10.5	638,122	≥ 10.0
Tier 1 (Core) Capital to risk weighted assets						
Consolidated	763,842	11.96	542,859	≥ 8.5	510,926	N/A
Burke & Herbert Bank & Trust	847,804	13.29	542,404	≥ 8.5	510,498	≥ 8.0
Common Tier 1 (CET 1) to risk-weighted assets						
Consolidated	736,416	11.53	447,060	≥ 7.0	415,127	N/A
Burke & Herbert Bank & Trust	847,804	13.29	446,686	≥ 7.0	414,779	≥ 6.5
Tier 1 (Core) Capital to average assets (leverage ratio)						
Consolidated	736,416	9.80	311,904	≥ 4.0	389,880	N/A
Burke & Herbert Bank & Trust	847,804	10.88	311,616	≥ 4.0	389,520	≥ 5.0

The Company's principal source of funds for dividend payments is dividends received from the Bank. Banking regulations limit the amount of dividends that may be paid without prior approval of regulatory agencies. As of March 31, 2025, approximately \$265.7 million of retained earnings was available for dividend declaration consistent with the Company's capital plan.

Note 9— Derivatives

The Company utilizes interest rate swap agreements as part of its asset liability management strategy to help manage its interest rate risk position. The notional amount of the interest rate swaps does not represent amounts exchanged by the parties. The amount exchanged is determined by reference to the notional amount and the other terms of the individual interest rate swap agreements.

Cash flow hedges of interest rate risk

The Company's objective in using interest rate derivatives is to add stability to net interest income and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest rate swaps, caps, and floors as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. As of March 31, 2025, such derivatives were

Note 9— Derivatives (continued)

used to hedge the variable cash flows associated with variable-rate liabilities. As of March 31, 2024, such derivatives were used to hedge the variable cash flows associated with variable-rate debt and variable-rate securities.

For derivatives designated and that qualify as cash flow hedges of interest rate risk, the gain or loss on the derivative is recorded in AOCI and subsequently reclassified into interest expense or interest income in the same period(s) during which the hedged transaction affects earnings. During the next twelve months, the Company estimates that an additional \$360.0 thousand will be reclassified as a reduction to interest expense.

Derivatives not designated as hedges

The Company enters into interest rate swaps with its loan customers to facilitate their financing requests. Upon entering into swaps with our loan customers, the Company will enter into corresponding offsetting derivatives with third parties. These derivatives represent economic hedges and do not qualify as hedges for accounting. These back-to-back interest rate swaps are reported at fair value in other assets and accrued interest and other liabilities in the Company's Consolidated Balance Sheets. Changes in the fair value of interest rate swaps are recorded in other non-interest expense and sum to zero because of offsetting terms of swaps with borrowers and swaps with dealer counterparties.

The table below presents the fair value of the Company's derivative financial instruments, which includes accrued interest, as well as their classification on the Consolidated Balance Sheets as of March 31, 2025, and December 31, 2024 (in thousands):

	March 31, 2025		
	Balance Sheet Location	Notional Amount	Fair Value
Derivatives designated as hedges:			
Interest rate swaps related to cash flow hedges	Other assets	\$ 250,000	\$ 514
Interest rate swaps related to cash flow hedges	Other liabilities	\$ 50,000	\$ 219
Derivatives not designated as hedges:			
Interest rate swaps related to customer loans	Other assets	\$ 99,699	\$ 1,591
Interest rate swaps related to customer loans	Other liabilities	99,699	1,591
	December 31, 2024		
	Balance Sheet Location	Notional Amount	Fair Value
Derivatives designated as hedges:			
Interest rate swaps related to cash flow hedges	Other assets	\$ 250,000	\$ 1,368
Interest rate swaps related to cash flow hedges	Other liabilities	50,000	165
Derivatives not designated as hedges:			
Interest rate swaps related to customer loans	Other assets	\$ 99,899	\$ 1,823
Interest rate swaps related to customer loans	Other liabilities	99,899	1,823

Note 9— Derivatives (continued)

The table below presents the effect of cash flow hedge accounting on AOCI for the three months ended March 31, 2025, and March 31, 2024 (in thousands):

Derivatives in Cash Flow Hedging Relationships	March 31, 2025				March 31, 2025		
	Amount of Gain or (Loss) Recognized in OCI on Derivative	Amount of Gain or (Loss) Recognized in OCI Included Component	Amount of Gain or (Loss) Recognized in OCI Excluded Component	Location of Gain or (Loss) Reclassified from AOCI into Income	Amount of Gain or (Loss) Reclassified from AOCI into Income	Amount of Gain or (Loss) Reclassified from AOCI into Income Included Component	Amount of Gain or (Loss) Reclassified from AOCI into Income Excluded Component
Interest Rate Products	\$ —	\$ —	\$ —	Interest Income	\$ —	\$ —	\$ —
Interest Rate Products	480	480	—	Interest Expense	428	428	—
Total	\$ 480	\$ 480	\$ —		\$ 428	\$ 428	\$ —

Derivatives in Cash Flow Hedging Relationships	March 31, 2024				March 31, 2024		
	Amount of Gain or (Loss) Recognized in OCI on Derivative	Amount of Gain or (Loss) Recognized in OCI Included Component	Amount of Gain or (Loss) Recognized in OCI Excluded Component	Location of Gain or (Loss) Reclassified from AOCI into Income	Amount of Gain or (Loss) Reclassified from AOCI into Income	Amount of Gain or (Loss) Reclassified from AOCI into Income Included Component	Amount of Gain or (Loss) Reclassified from AOCI into Income Excluded Component
Interest Rate Products	\$ (17)	\$ (17)	\$ —	Interest Income	\$ (483)	\$ (483)	\$ —
Interest Rate Products	3,385	3,385	—	Interest Expense	36	36	—
Total	\$ 3,368	\$ 3,368	\$ —		\$ (447)	\$ (447)	\$ —

The table below presents the effect of the Company's derivative financial instruments on the Consolidated Statements of Income for the three months ended March 31, 2025, and March 31, 2024 (in thousands).

	Location and Amount of Gain or (Loss) Recognized in Income on Fair Value and Cash Flow Hedging Relationships			
	Three months ended			
	March 31, 2025		March 31, 2024	
	Interest Income	Interest Expense	Interest Income	Interest Expense
Total amounts of income and expense line items presented in the statement of financial performance in which the effects of fair value or cash flow hedges are recorded.	\$ 40	\$ 428	\$ (443)	\$ 36
The effects of fair value and cash flow hedging:				
Gain or (loss) on fair value hedging relationships in Subtopic 815-20				
<u>Interest contracts</u>				
Hedged items ⁽¹⁾	40	—	40	—
Derivatives designated as hedging instruments	—	—	—	—
Gain or (loss) on cash flow hedging relationships in Subtopic 815-20				
<u>Interest contracts</u>				
Amount of gain or (loss) reclassified from AOCI into income	—	428	(483)	36
Amount of gain or (loss) reclassified from AOCI into income as a result that a forecasted transaction is no longer probable of occurring	—	—	—	—
Amount of gain or (loss) reclassified from AOCI into income - included component	—	428	(483)	36
Amount of gain or (loss) reclassified from AOCI into income - excluded component	—	—	—	—

(1) The Company voluntarily discontinued a fair value hedging relationship and these amounts include the gain or (loss) and the hedging adjustment on a voluntary discontinued hedging relationship. The Company has allocated the basis adjustment to the remaining individual assets in the closed portfolio and will amortize the basis adjustment over a period consistent with amortization of other discounts or premiums on the assets.

Note 9— Derivatives (continued)**Credit-risk-related Contingent Features**

As of March 31, 2025, the fair value of derivatives in a liability position, which includes accrued interest but excludes any adjustment for non-performance risk related to these agreements, was \$0.2 million. As of March 31, 2024, the fair value of derivatives in a net liability position, which includes accrued interest but excludes any adjustment for non-performance risk related to these agreements, was \$0.5 million. As of March 31, 2025 and as of March 31, 2024, the Company has posted the full amount of collateral related to these agreements.

Note 10— Commitments and Contingencies**Credit extension commitments**

The Company's financial statements do not reflect various financial instruments which arise in the normal course of business and which involve elements of credit risk, interest rate risk, and liquidity risk. These financial instruments include commitments to extend credit (e.g., revolving lines of credit) and commercial letters of credit.

Many of our lending relationships contain both funded and unfunded elements. The funded portion is reflected on our balance sheet. The unfunded portion of these commitments is not recorded on our balance sheet until a draw is made under the loan facility. Since many of our commitments to extend credit may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash flow requirements.

A summary of the contractual amounts of the Company's financial instruments outstanding at March 31, 2025, and December 31, 2024, is as follows (in thousands):

	March 31, 2025	December 31, 2024
Commitments to extend credit	\$ 1,021,447	\$ 969,317
Commercial letters of credit	30,303	13,333

Commitments to extend credit and commercial letters of credit both include exposure to some credit loss in the event of non-performance of the customer. The Company's credit policies and procedures for credit commitments and financial guarantees are the same as those for extensions of credit that are recorded on the Consolidated Balance Sheets. Many of these instruments have fixed maturity dates, and many of them will expire without being drawn upon; accordingly, they do not generally present any significant liquidity risk to the Company.

Allowance for credit losses - off-balance-sheet credit exposures

The Company recorded a recapture of credit losses on unfunded commitments of \$398.8 thousand and zero provision for credit losses on unfunded commitments for the three months ended March 31, 2025 and March 31, 2024, respectively. The ACL on off-balance-sheet credit totaled \$3.6 million and \$4.0 million as of March 31, 2025, and December 31, 2024, and is included in accrued interest and other liabilities on the accompanying Consolidated Balance Sheets.

Litigation

The Company is a party to litigation, claims, and proceedings arising in the normal course of business that are ordinary and routine to the nature of the Company's business and operations. Management, after consultation with legal counsel, believes that the liabilities, if any, arising from any currently pending or threatened litigation, claims, or proceedings will not be material to the Company's financial position as of March 31, 2025, and December 31, 2024, respectively.

Note 11— Fair Value Measurements**Determination of Fair Value**

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1 – Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Note 11— Fair Value Measurements (continued)

Level 2 – Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Significant unobservable inputs that reflect our own assumptions that market participants would use in pricing an asset or liability.

In instances in which multiple levels of inputs are used to measure fair value, hierarchy classification is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

The Company used the following methods and significant assumptions to estimate fair value:

Investment securities

The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2), using matrix pricing. Matrix pricing is a mathematical technique commonly used to price debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on securities' relationship to other benchmark quoted securities (Level 2 inputs). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

Equity Investments

Equity investments are recorded at fair value on a recurring basis, with changes in fair value reported in net income. Through the Merger, at March 31, 2025, we acquired an investment in an S&P 500 index mutual fund that is traded on an exchange, and we classify it as Level 2.

Through the Merger, we acquired perpetual preferred stock of a bank holding company issued in October 2022 in a private offering. The perpetual preferred stock does not trade on an exchange or in an active over-the-counter market; therefore, we estimate its fair value using the present value of its future cash flows using observed discount rates of similar publicly-traded securities, adjusted for a liquidity premium. We classify the perpetual preferred stock as Level 2.

Equity securities without readily determinable fair values are carried at cost, minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for an identical or similar investment. Such equity securities are included in other assets on the accompanying Consolidated Balance Sheets.

Derivatives

The fair values of derivatives are based on valuation models using observable market data as of the measurement date (Level 2). The Company has contracted with a third-party vendor to provide valuations for interest rate swaps using standard swap valuation techniques. The Company has considered counterparty credit risk in the valuation of its interest rate swap assets and has considered its own credit risk in the valuation of its interest rate swap liabilities. The Company recognizes interest rate lock commitments at fair value. Fair value of interest rate lock commitments is based on the price of underlying loans obtained from an investor for loans that will be delivered on a best effort basis (Level 2).

Loans held-for-sale, at fair value

The fair value of loans held-for-sale is determined using quoted prices for similar assets, adjusted for specific attributes of that loan (Level 2). These loans currently consist of one-to-four family residential loans originated for sale in the secondary market.

Note 11— Fair Value Measurements (continued)

Assets and liabilities measured at fair value on a recurring basis are summarized below (in thousands):

Fair Value Measurements at March 31, 2025, Using:				
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Financial assets				
Investment Securities				
U.S. Treasuries and government agencies	\$ 151,793	\$ —	\$ —	\$ 151,793
Obligations of states and municipalities	—	716,545	—	716,545
Residential mortgage backed - agency	—	53,893	—	53,893
Residential mortgage backed - non-agency	—	246,032	—	246,032
Commercial mortgage backed - agency	—	40,811	—	40,811
Commercial mortgage backed - non-agency	—	135,010	—	135,010
Asset-backed	—	60,786	—	60,786
Other	—	31,999	—	31,999
Total investment securities available-for-sale	\$ 151,793	\$ 1,285,076	\$ —	\$ 1,436,869
Loans held-for-sale, at fair value	\$ —	\$ 1,302	\$ —	\$ 1,302
Equity investments	\$ —	\$ 12,258	\$ —	\$ 12,258
Derivatives	\$ —	\$ 2,105	\$ —	\$ 2,105
Financial liabilities				
Derivatives	\$ —	\$ 1,810	\$ —	\$ 1,810
Fair Value Measurements at December 31, 2024, Using:				
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Financial assets				
Investment Securities				
U.S. Treasuries and government agencies	\$ 149,127	\$ —	\$ —	\$ 149,127
Obligations of states and municipalities	—	698,724	—	698,724
Residential mortgage backed - agency	—	53,186	—	53,186
Residential mortgage backed - non-agency	—	247,876	—	247,876
Commercial mortgage backed - agency	—	33,071	—	33,071
Commercial mortgage backed - non-agency	—	154,511	—	154,511
Asset-backed	—	64,056	—	64,056
Other	—	31,820	—	31,820
Total investment securities available-for-sale	\$ 149,127	\$ 1,283,244	\$ —	\$ 1,432,371
Loans held-for-sale, at fair value	\$ —	\$ 2,331	\$ —	\$ 2,331
Equity investments	\$ —	\$ 12,407	\$ —	\$ 12,407
Derivatives	\$ —	\$ 3,191	\$ —	\$ 3,191
Financial liabilities				
Derivatives	\$ —	\$ 1,988	\$ —	\$ 1,988

Note 11— Fair Value Measurements (continued)

The following describes the valuation techniques used by the Company to measure certain assets recorded at fair value on a non-recurring basis in the financial statements:

Collateral dependent loans

Loans for which the borrower is experiencing financial difficulty and repayment is dependent upon the operation or sale of collateral, are considered collateral-dependent. For collateral-dependent loans, the fair value is measured based on the value of the collateral securing the loans, less estimated costs of disposal. Collateral may be in the form of real estate or business assets, including equipment, inventory, and accounts receivable. The vast majority of the collateral underlying collateral-dependent loans is real estate, the fair value of which is measured through an appraisal. The appraisals of the collateral supporting collateral-dependent loans may utilize a single valuation approach or a combination of approaches, including comparable sales and the income approach. Any fair value adjustments are recorded in the period incurred as provision for (recapture of) credit losses on the Consolidated Statements of Income. Non-real estate collateral may be valued using an appraisal, net book value per the borrower's financial statements, or aging reports, adjusted or discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business.

Other real estate owned

Assets acquired through foreclosure or other proceedings are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. The fair value of foreclosed properties is determined on a nonrecurring basis generally utilizing current appraisals performed by an independent, licensed appraiser applying an income or market value approach using observable market data. Updated appraisals of foreclosed properties are generally obtained if the existing appraisal is more than 18 months old or more frequently if there is a known deterioration in value. However, if a current appraisal is not available, the original appraised value is discounted, as appropriate, to compensate for the estimated depreciation in the value of the real estate since the date of its original appraisal. Such discounts are generally estimated based upon management's knowledge of sales of similar property within the applicable market area and its knowledge of other real estate market-related data as well as general economic trends. Upon foreclosure, any fair value adjustment is charged against the allowance for credit losses on loans. Subsequent fair value adjustments are recorded in the period incurred and included in other noninterest expense in the Consolidated Statements of Income.

Assets that were measured at fair value on a non-recurring basis during the period are summarized below (in thousands):

	Fair Value Measurements at March 31, 2025, Using:			Total
	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs	
	(Level 1)	(Level 2)	(Level 3)	
Collateral dependent loans				
Commercial real estate	\$ —	\$ —	\$ 1,186	\$ 1,186
Owner-occupied commercial real estate	—	—	—	—
Acquisition, construction & development	—	—	232	232
Commercial & industrial	—	—	—	—
Single family residential	—	—	—	—
Consumer non-real estate and other	—	—	—	—
Other real estate owned	—	—	2,625	2,625

Note 11— Fair Value Measurements (continued)

	Fair Value Measurements at December 31, 2024, Using:			
	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs	Total
	(Level 1)	(Level 2)	(Level 3)	
Collateral dependent loans				
Commercial real estate	\$ —	\$ —	\$ 2,668	\$ 2,668
Owner-occupied commercial real estate	—	—	—	—
Acquisition, construction & development	—	—	232	232
Commercial & industrial	—	—	249	249
Single family residential	—	—	872	872
Consumer non-real estate and other	—	—	—	—
Other real estate owned	—	—	2,783	2,783

The following table presents quantitative information about Level 3 Fair Value Measurements for assets measured at fair value on a non-recurring basis at March 31, 2025, and December 31, 2024 (in thousands except for percentages):

Description	Fair Value	Valuation Techniques	Unobservable Inputs	Range
March 31, 2025				
Collateral dependent loans	\$ 1,418	Appraisal of collateral	Management adjustments (e.g., liquidity, selling costs, etc.)	5.0% to 20.0% for liquidity, 6.0% to 8.0% for selling costs
Other real estate owned	2,625	Appraisal of collateral	Management adjustments (e.g., liquidity, selling costs, etc.)	5.0% to 20.0% for liquidity, 6.0% to 8.0% for selling costs
December 31, 2024				
Collateral dependent loans	\$ 4,021	Appraisal of collateral	Management adjustments (e.g., liquidity, selling costs, etc.)	5.0% to 20.0% for liquidity, 6.0% to 8.0% for selling costs
Other real estate owned	2,783	Appraisal of collateral	Management adjustments (e.g., liquidity, selling costs, etc.)	5.0% to 20.0% for liquidity, 6.0% to 8.0% for selling costs

Fair value of financial instruments

The carrying amounts and estimated fair values of financial instruments not carried at fair value, at March 31, 2025, and December 31, 2024, were as follows (in thousands):

	Carrying Amount	Fair Value Measurements at March 31, 2025, Using:			
		Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs	Total
		(Level 1)	(Level 2)	(Level 3)	
Financial Assets					
Cash and due from banks	\$ 63,294	\$ 63,294	\$ —	\$ —	\$ 63,294
Interest-earning deposits with banks	85,552	85,552	—	—	85,552
Loans, net	5,579,754	—	—	5,448,804	5,448,804
Accrued interest	34,481	—	34,481	—	34,481
Financial Liabilities					
Non-interest-bearing deposits	\$ 1,382,427	\$ —	\$ 1,382,427	\$ —	\$ 1,382,427
Interest-bearing deposits	5,159,444	—	5,151,550	—	5,151,550
Short-term borrowings	300,000	—	299,696	—	299,696
Subordinated debentures, net	96,212	—	94,334	—	94,334
Subordinated debentures owed to unconsolidated subsidiary trusts	17,077	—	16,321	—	16,321
Accrued interest	6,075	—	6,075	—	6,075

Note 11— Fair Value Measurements (continued)
Fair Value Measurements at December 31, 2024, Using:

	Carrying Amount	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs	Total
		(Level 1)	(Level 2)	(Level 3)	
Financial Assets					
Cash and due from banks	\$ 35,554	\$ 35,554	\$ —	\$ —	\$ 35,554
Interest-bearing deposits with banks	99,760	99,760	—	—	99,760
Loans, net	5,604,196	—	—	5,465,722	5,465,722
Accrued interest	34,454	—	34,454	—	34,454
Financial Liabilities					
Non-interest-bearing deposits	\$ 1,379,940	\$ —	\$ 1,379,940	\$ —	\$ 1,379,940
Interest-bearing deposits	5,135,299	—	5,126,423	—	5,126,423
Short-term borrowings	365,000	—	364,985	—	364,985
Subordinated debentures, net	94,872	—	91,760	—	91,760
Subordinated debentures owed to unconsolidated subsidiary trusts	17,013	—	14,587	—	14,587
Accrued interest	6,157	—	6,157	—	6,157

Note 12— Accumulated Other Comprehensive Income (Loss)

The following table presents changes in accumulated other comprehensive income (loss) by component, net of tax, for the three months ended March 31, 2025, and March 31, 2024 (in thousands):

	Three months ended March 31, 2025			
	Gains and Losses on Cash Flow Hedges	Unrealized Gains and Losses on Available-for-Sale Securities	Defined Benefit Pension Items	Accumulated Other Comprehensive Income
Beginning Balance	\$ 911	\$ (92,055)	\$ (4,576)	\$ (95,720)
Net unrealized gains (losses)	370	7,688	—	8,058
Less: net realized (gains) losses reclassified to earnings	(330)	(32)	—	(362)
Net change in pension plan benefits	—	—	—	—
Ending Balance	\$ 951	\$ (84,399)	\$ (4,576)	\$ (88,024)
	Three months ended March 31, 2024			
	Gains and Losses on Cash Flow Hedges	Unrealized Gains and Losses on Available-for-Sale Securities	Defined Benefit Pension Items	Accumulated Other Comprehensive Income
Beginning Balance	\$ (490)	\$ (97,259)	\$ (5,745)	\$ (103,494)
Net unrealized gains (losses)	2,660	(441)	—	2,219
Less: net realized (gains) losses reclassified to earnings	353	(32)	—	321
Net change in pension plan benefits	—	—	—	—
Ending Balance	\$ 2,523	\$ (97,732)	\$ (5,745)	\$ (100,954)

Note 12— Accumulated Other Comprehensive Income (Loss) (continued)

The following table presents amounts reclassified out of each component of accumulated other comprehensive income (loss) for the three months ended March 31, 2025, and March 31, 2024 (in thousands).

Details about Accumulated Other Comprehensive Income Components	Amount Reclassified From Accumulated Other Comprehensive Income		Affected Line Item in the Statements of Income
	Three months ended		
	March 31, 2025	March 31, 2024	
Cash flow hedges:			
Interest rate contracts	\$ —	\$ (447)	Interest income
Interest rate contracts	428	—	Interest expense
Tax effect	(98)	94	Income tax expense (benefit)
Net of tax	\$ 330	\$ (353)	
Available-for-sale securities:			
Realized gains (losses) on securities	\$ 1	\$ —	Net gains/(losses) on securities
Realized gains (losses) on basis adjustment for fair value hedges	40	40	Interest income
Tax effect	(9)	(8)	Income tax expense (benefit)
Net of tax	\$ 32	\$ 32	
Total reclassifications, net of tax	\$ 362	\$ (321)	Net income

Note 13— Other Operating Expense

Other operating expense from the Consolidated Statements of Income for the three months ended March 31, 2025, and March 31, 2024, is as follows (in thousands):

	Three Months Ended March 31,	
	2025	2024
FDIC & other regulatory assessments	\$ 914	\$ 516
Historic tax credit amortization	435	632
IT related	417	550
Consultant fees	506	581
ATM, card, & network expense	1,132	551
Directors' fees	443	493
Audit expense	222	343
Legal expense	343	345
Virginia franchise tax	960	675
Marketing expense	387	329
Donation expense	11	—
Core deposit intangible amortization	4,298	—
Other	5,390	1,448
Total	\$ 15,458	\$ 6,463

The Company incurred Merger-related expenses of zero and \$663.0 thousand for the three months ended March 31, 2025 and March 31, 2024, respectively. These expenses are included in the consultant fees, audit fees, legal expense, donation, and other line items detailed in other operating expenses.

Note 14— Share-Based Compensation

The Company has a share-based incentive plan described below that allows it to offer a variety of equity compensation awards subject to approval. Total compensation cost that has been charged against income for the share-based awards

Note 14— Share-Based Compensation (continued)

granted was \$1.3 million and \$590.5 thousand for the three months ended March 31, 2025, and March 31, 2024, respectively. The total income tax benefit was \$264.7 thousand and \$124.0 thousand for the three months ended March 31, 2025, and March 31, 2024, respectively.

2019 Stock Incentive Plan

In 2019, the Company's Stock Incentive Plan ("2019 SIP") was approved by the Bank's Board of Directors (the "Bank Board"). The 2019 SIP provides for the issuance of share-based awards to directors and employees of the Company. The 2019 SIP authorized 240,000 units to be issued, and the Company's practice is using authorized unissued shares to satisfy these share-based awards. Each unit represents a contingent right to receive one common share or an equivalent amount of cash, or a combination of the two, at the discretion of the Company. Currently, we have a sufficient number of authorized unissued shares to satisfy all outstanding equity awards.

Under the 2019 SIP, the Company has issued restricted stock unit ("RSU") awards that are both time-based and performance-based. Each RSU award will indicate the number of shares, the conditions (e.g., service, performance, and/or a combination), and the grant date. Compensation expense is recognized over the vesting period of the awards based on the fair value of the award at grant date.

2023 Stock Incentive Plan

In 2023, a new stock incentive plan ("2023 SIP") was approved by the Company's Board of Directors (the "Board") and shareholders. Upon the plan's shareholder approval date of March 30, 2023, no further share-based awards will be issued under the 2019 SIP. The 2023 SIP provides for the issuance of share-based awards to directors and employees of the Company. The 2023 SIP authorized the issuance of 250,000 shares, subject to an annual increase in available shares and shares and shares recycled from the 2019 SIP that were cancelled. Based on our shares outstanding as of March 31, 2025, and awards that were recycled from the 2019 SIP, the total shares authorized for issuance under the plan as of March 31, 2025 was 324,887.

A total of 77,441 and zero shares were issued during the three months ended March 31, 2025, and March 31, 2024, respectively.

For time-based RSUs, the fair value was determined by using the closing stock price on the date prior to the grant date. These RSUs vest over three to five years.

The Board, from time to time, approves performance-based RSU awards that may be earned between a three to five year performance period. Whether or not units are earned at the end of the performance period will be determined based on the achievement of performance and/or market targets (e.g., market capitalization target) over the performance period. If the conditions are achieved, the grant recipient will receive 100% of the units granted as these awards do not provide for a multiplier effect. The performance/market targets are determined by the Board.

The fair value for performance-based RSU awards was determined by using a Monte Carlo simulation analysis to estimate the achievement of the market capitalization target determined by the Board. The Monte Carlo simulation analysis required the following inputs: (1) expected term, (2) expected volatility, (3) risk-free rate, and (4) dividend yield. The expected term was based on the stated performance period. Management used the expected volatility from a peer group. The risk-free interest rate is based on the U.S. Treasury yield curve over the performance period. The dividend yield assumption was based on historical and anticipated dividend payouts.

The following is a summary of all the Company's RSU awards issued under both the 2019 SIP and 2023 SIP:

Non-vested Shares	Shares	Weighted-Average Grant-Date Fair Value
Non-vested at December 31, 2024	134,202	\$ 57.67
Granted	77,441	58.49
Vested	(9,360)	54.78
Forfeited	—	—
Non-vested at March 31, 2025	202,283	\$ 58.12

Note 14— Share-Based Compensation (continued)

As of March 31, 2025, there was \$8.4 million of total unrecognized compensation costs related to non-vested shares granted under both the 2019 SIP and 2023 SIP. The cost is expected to be recognized over a weighted average period of 1.57 years.

2023 Employee Stock Purchase Plan

In 2023, an employee stock purchase plan (“2023 ESPP”) was approved by the Board and shareholders. Upon the 2023 ESPP’s shareholder approval date of March 30, 2023, the 2023 ESPP reserved 250,000 shares of common stock for issuance to employees, subject to an annual increase in reserved shares. At March 31, 2025, 305,210 shares were available to be issued. Whole shares are sold to participants in the 2023 ESPP at 85% of the lower of the stock price at the beginning or end of each semi-annual offering period. The first semi-annual offering period began on September 1, 2023, and the current semi-annual offering period began on March 1, 2025. Eligible employees may purchase shares in an amount that does not exceed the lesser of the IRS limit of \$25,000 or 15% of their annual salary.

The following table presents information for the 2023 ESPP for the three months ended March 31, 2025:

	March 31, 2025
Shares purchased	7,020
Weighted average price of shares purchased	\$ 53.01
Compensation expense recognized (in 000's)	\$ 43.9

Stock Appreciation Rights (“SARs”)

Upon completion of the Merger and as a part of the Merger Agreement, Burke & Herbert assumed SAR awards that had been issued to existing employees that would continue with the same terms and conditions adjusted for the exchange ratio of 0.5043. As part of the Merger, a significant portion of SAR awards accelerated their vesting and thus did not require any future service component. Management used the Black-Scholes option-pricing model to fair value these accelerated SAR awards and included this value as part of the purchase price consideration discussed in [Note 16 - Business Combination](#).

The Company also used the Black-Scholes option-pricing model to fair value the non-accelerated SAR awards that were not fully vested. The SAR awards that have been assumed by the Company, were issued in 2019, 2021, and 2023, and these SAR awards become exercisable ratably over seven years (14.3% per year) and contractually expire ten years after the grant date.

Upon completion of the Merger, the Company determined the fair value per SAR using the following assumptions:

	2019 SAR		2021 SAR		2023 SAR	
# of years to full vesting	7 years		7 years		7 years	
Fair value	\$	14.89	\$	16.92	\$	14.56
Risk-free interest rate		4.51 %		4.32 %		4.14 %
Expected dividend yield		3.95 %		3.95 %		3.95 %
Expected common stock volatility		32.56 %		32.56 %		32.56 %
Expected contractual life (in years)		4.77		7.20		8.77

Note 14— Share-Based Compensation (continued)

A summary of SAR and option activity during the three months ended March 31, 2025, is as follows:

<i>Dollars in thousands, except per share information</i>	SARs	Aggregate Intrinsic Value	Weighted Average	
			Remaining Contractual Term (Yrs.)	Exercise Price
Outstanding, December 31, 2024	223,873	\$ 2,057	5.44	\$ 46.87
Granted (or acquired)	—	—	—	—
Exercised	260	9	—	23.82
Forfeited	—	—	—	—
Expired	—	—	—	—
Outstanding, March 31, 2025	223,613	\$ 2,048	5.20	\$ 46.90
Exercisable SARs:				
At March 31, 2025	188,244	\$ 1,798	4.86	\$ 46.56

The total fair value of SARs exercised was \$7.5 thousand during the three months ended March 31, 2025. The total fair value of SARs vested was \$78.0 thousand during the three months ended March 31, 2025. As of March 31, 2025, there was \$508.1 thousand of total unrecognized compensation costs related to non-vested SARs acquired through the Merger. The cost is expected to be recognized over a weighted average period of 2.38 years.

Note 15— Earnings Per Share

Basic earnings per share excludes dilution and is computed by dividing net income applicable to common shares by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential impact of contingently issuable shares. The Company uses the treasury stock method as described by ASC 260 - *Earnings Per Share* for each dilutive instrument when computing diluted earnings per share.

The following shows the weighted average number of shares used in computing earnings per share and the effect of weighted average number of shares dilutive potential common stock. Dilutive potential common stock has no effect on income available to common shareholders.

	Three Months Ended March 31,	
	2025	2024
Net income applicable to common shares (in thousands)	\$ 26,976	\$ 5,212
Weighted average number of shares	14,976,483	7,433,481
Options effect of dilutive shares	49,893	94,008
Weighted average dilutive shares	15,026,376	7,527,489
Basic earnings per common share	\$ 1.80	\$ 0.70
Diluted earnings per common share	1.80	0.69

Stock awards equivalent to 41,553 and zero shares of common stock were not considered in computing diluted earnings per common share for the three months ended March 31, 2025, and March 31, 2024, respectively, because they are antidilutive.

Note 16— Business Combination

Effective on May 3, 2024, Burke & Herbert completed the Merger with Summit, pursuant to the Merger Agreement.

In the Merger, holders of Summit common stock outstanding at the effective time of the Merger received 0.5043 shares of Burke & Herbert common stock for each share of Summit common stock they owned, subject to the payment of cash in lieu of fractional shares. The total aggregate consideration payable in the Merger was approximately 7,405,772 shares of Burke & Herbert common stock. Additionally, each share of Summit's 6.0% Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series 2021 issued and outstanding was converted into the right to receive a share of Burke & Herbert Series 2021 Preferred Stock.

We accounted for the Merger using the acquisition method of accounting in accordance with ASC 805, Business Combinations, and accordingly, the assets and liabilities of Summit were recorded at their respective fair values on the date of completion of the Merger. We recognized goodwill of \$32.8 million in connection with the acquisition, which is not amortized for financial reporting purposes, but is subject to annual impairment testing. The goodwill arising from the transaction is not deductible for tax purposes and consisted largely of synergies and the cost savings resulting from the combining of the operations of the companies. The fair values of assets and liabilities are subject to refinement for up to one year after the acquisition date if any additional information relative to the acquisition date fair values becomes available. The following table summarizes adjustments to goodwill subsequent to December 31, 2024 (in thousands):

	Goodwill
Balance at December 31, 2024	\$ 32,783
Adjustment to goodwill acquired in conjunction with the acquisition of Summit	59
Balance at March 31, 2025	\$ 32,842

The adjustment to goodwill resulted in additional review of deferred tax asset estimates that were established during the Merger.

The core deposit intangible represents the value of long-term deposit relationships acquired in this transaction and will be amortized over an estimated weighted average life of 7 years using an accelerated method which approximates the estimated run-off of the acquired deposits. The fair value of intangible assets related to core deposits was \$68.8 million on the date of acquisition.

The fair value of purchased financial assets with credit deterioration was \$380.8 million on the date of the acquisition. The gross contractual amounts receivable relating to the purchased financial assets with credit deterioration was \$442.3 million. After the Merger, all of the securities, held-to-maturity, were reclassified as available-for-sale.

The following table details the total consideration paid for Summit on May 3, 2024, the fair values of the assets acquired and liabilities assumed and the resulting goodwill at the acquisition date.

Note 16— Business Combination (continued)*(\$ in thousands, except share information)*

Consideration	May 3, 2024
Common stock of Summit Financial Group, Inc.	14,686,738
Exchange ratio	0.5043
Expected Burke & Herbert common stock to be issued	7,406,522
Actual Burke & Herbert common stock issued	7,405,772
Fractional common stock to be paid in cash	750
Actual Burke & Herbert common stock issued	7,405,772
Price per share of Burke & Herbert common stock issued	\$ 51.67
Purchase price consideration for common stock issued	382,656
Fractional common stock to be paid in cash	750
Average 10 day closing price used to pay fractional common stock	\$ 53.66
Cash paid for fractional shares	40
Implied value of stock appreciation rights ("SARs") and restricted stock units	4,336
Fair value of preferred stock issued by Burke & Herbert	10,413
Fully diluted transaction value	\$ 397,445
Goodwill	\$ 32,842

Note 16— Business Combination (continued)

<i>(\$ in thousands)</i>	As Recorded by Summit May 3, 2024	Estimated Fair Value Adjustments	Estimated Fair Value May 3, 2024
Total purchase price consideration			\$ 397,445
Recognized amounts of identifiable assets acquired and liabilities assumed			
Cash and equivalents	53,357	—	53,357
Securities, available-for-sale, at fair value	491,608	—	491,608
Securities, held-to-maturity, at amortized cost	93,573	(7,430)	86,143
Equity and other investments	36,085	—	36,085
Loans, gross	3,707,940	(153,306)	3,554,634
Allowance for credit losses	(49,471)	25,991	(23,480)
Loans, net of allowance	3,658,469	(127,315)	3,531,154
Premises and equipment, net	62,255	13,276	75,531
Accrued interest receivable	19,610	—	19,610
Company-owned life insurance	86,363	—	86,363
Goodwill and intangibles	73,144	(4,384)	68,760
Other assets	43,169	11,263	54,432
Total identifiable assets acquired	4,617,633	(114,590)	4,503,043
Deposits	3,704,072	(7,136)	3,696,936
Borrowings	283,398	—	283,398
Subordinated debentures and trust preferred securities	123,533	(16,466)	107,067
Unfunded reserve liability	6,692	(3,190)	3,502
Accrued interest and other liabilities	47,537	—	47,537
Total liabilities	4,165,232	(26,792)	4,138,440
Total identifiable net assets	452,401	(87,798)	364,603
Goodwill			\$ 32,842

Note 17— Goodwill and Other Intangible Assets

The following table presents the change in goodwill for the three months ended March 31, 2025, and March 31, 2024, (in thousands):

	Three Months Ended March 31,	
	2025	2024
Beginning of period	\$ 32,783	\$ —
Acquired goodwill	—	—
Goodwill adjustment	59	—
Impairment	—	—
End of period	\$ 32,842	\$ —

During the year ended December 31, 2024, the Company recorded \$32.8 million of goodwill associated with the acquisition of Summit. See [Note 16 - Business Combination](#) to the consolidated financial statements for additional detail regarding this transaction.

The Company performs the annual goodwill impairment test on September 30 every year.

Other intangible assets consist of the core deposit intangible which is being amortized on an accelerated basis over its estimated useful life of 7 years. During the year ended December 31, 2024, the Company recorded \$68.8 million of core deposit intangibles associated with the acquisition of Summit.

The gross carrying amounts and accumulated amortization of other intangible assets for the three months ended March 31, 2025, and March 31, 2024, were as follows (in thousands):

	Three Months Ended March 31,	
	2025	2024
Beginning of period	\$ 57,300	\$ —
Core deposit intangible acquired	—	—
Amortization	(4,298)	—
Impairment	—	—
Total core deposit intangible	\$ 53,002	\$ —

The Company reviews other intangible assets for possible impairment whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. Total amortization expense associated with intangible assets was \$4.3 million for the three months ended March 31, 2025.

Estimated amortization expense for future years is as follows (in thousands):

	Estimated Amortization
Remaining nine months ending, December 31, 2025	\$ 11,255
2026	13,097
2027	10,641
2028	8,186
2029	5,730
Thereafter	4,093
Total	\$ 53,002

Note 18— Segment Information

Segment performance is evaluated using consolidated net income. The Company operates in one segment – Community Banking and the financial performance of this one segment is used to make resource allocations and performance decisions. The Company’s Chief Executive Officer is in charge of allocating the Company’s resources and assessing performance, and has been identified as the chief operating decision maker. While the chief decision-maker monitors the revenue streams of the various products and services, operations are managed and financial performance is evaluated on a Company-wide basis. Individual operating results are not reviewed by senior management to make resource allocation or performance decisions. Therefore, all of the financial service operations are considered by management to be aggregated in one reportable operating segment.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our consolidated financial condition and results of operations of the Company should be read in conjunction with the preceding consolidated financial statements and notes presented in [Item 1. Financial Statements](#) of this Form 10-Q, as well as with the audited consolidated financial statements and notes for the year ended December 31, 2024, included in our Form 10-K filed with the SEC on March 17, 2025 (the "Form 10-K"). Historical results of operations and the percentage relationships among any amounts included and any trends that may appear may not indicate trends in operations or results of operations for any future periods. We are a financial holding company, and we conduct all of our material business operations through the Bank. As a result, the discussion and analysis below primarily relate to activities conducted at the Bank.

Disclosure Regarding Forward-Looking Statements

This Form 10-Q contains statements that we believe are, or may be considered to be, "forward-looking statements," within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, with respect to the beliefs, goals, intentions, and expectations of the Company regarding revenues, earnings, earnings per share, loan production, asset quality, and capital levels, among other matters; our estimates of future costs and benefits of the actions we may take; our assessments of expected losses on loans; our assessments of interest rate and other market risks; our ability to achieve our financial and other strategic goals; and other statements that are not historical facts.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based on current beliefs, expectations, or assumptions regarding the future of the business, future plans and strategies, operational results, and other future conditions of the Company. All statements other than statements of historical fact included in this Form 10-Q regarding the prospects of our industry or our prospects, plans, financial position, or business strategy may constitute forward-looking statements. In addition, forward-looking statements generally can be identified by the use of forward-looking words such as "plans," "expects" or "does not expect," "is expected," "look forward to," "budget," "scheduled," "estimates," "forecasts," "will continue," "intends," "the intent of," "have the potential," "anticipates," "does not anticipate," "believes," "should," "should not," or variations of such words and phrases that indicate that certain actions, events, or results "may," "could," "would," "might," or "will," "be taken," "occur," or "be achieved," or the negative of these terms or variations of them or similar terms. Additionally, forward-looking statements speak only as of the date they are made; the Company does not assume any duty, does not undertake, and specifically disclaims any obligation to update such forward-looking statements, whether written or oral, that may be made from time to time, whether because of new information, future events, or otherwise, except as required by law. Furthermore, because forward-looking statements are subject to assumptions and uncertainties, actual results or future events could differ, possibly materially, from those indicated in or implied by such forward-looking statements because of a variety of factors, many of which are beyond the control of the Company. Further, factors identified herein are not necessarily all of the factors that could cause the Company's actual results, performance or achievements to differ materially from those expressed in or implied by any of the forward-looking statements. Other factors, including unknown or unpredictable factors, also could harm the Company. Accordingly, you should consider all of these risks, uncertainties and other factors carefully in evaluating all such forward-looking statements made by the Company and not place undue reliance on forward-looking statements. The risks and uncertainties that could cause actual results to differ from those described in the forward-looking statements include, but are not limited to, the following: costs or difficulties associated with newly developed or acquired operations; changes in general economic, political, or market trends (either nationally or locally in the areas in which we conduct, or will conduct, business), including inflation, changes in interest rates, market volatility and monetary fluctuations, and changes in federal government policies and practices, as well as the impact from recently announced and future tariffs on the markets we serve; increased competition; changes in consumer confidence and demand for financial services, including changes in consumer borrowing, repayment, investment, and deposit practices; changes in asset quality and credit risk; our ability to control costs and expenses; adverse developments in borrower industries or declines in real estate values; changes in and compliance with federal and state laws and regulations that pertain to our business and capital levels; our ability to raise capital as needed; the impact, extent and timing of technological changes; the effects of any cybersecurity breaches; and the other factors discussed in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" section of the Company's Annual Report on Form 10-K for the year ended December 31, 2024 and in Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations and [Part II, Item 1A. Risk Factors](#) in this Form 10-Q.

Overview

Burke & Herbert Financial Services Corp. was organized as a Virginia corporation in 2022 to serve as the holding company for Burke & Herbert Bank & Trust Company. The Company became a bank holding company when it commenced operations on October 1, 2022, following a reorganization transaction in which it acquired control of the Bank under the BHCA. This transaction was treated as an internal reorganization as all shareholders of the Bank became shareholders of the Company. The Company has no material operations other than owning the Bank. In September 2023, the Company elected to become a financial holding company under the BHCA. As a financial holding company of a Virginia state bank, the Company is subject to regulation, supervision, and examination by the Federal Reserve and the Virginia BFI. The Bank is a Virginia chartered commercial bank that commenced operations in 1852. The Bank became a member of the Federal Reserve System on December 31, 2024. The Bank is subject to regulation, supervision, and examination by the Federal Reserve (through the Federal Reserve Bank of Richmond) and the Virginia BFI.

The Bank's primary market area includes northern Virginia and West Virginia, and it has over 77 branches and commercial loan offices across Delaware, Kentucky, Maryland, Virginia, and West Virginia. The Company's branch locations accept business and consumer deposits from a diverse customer base. The Company's deposit products include checking, savings, and term certificate accounts. The Company's loan portfolio includes commercial and consumer loans, a substantial portion of which are secured by real estate.

The Bank derives a significant portion of its income from interest received on loans and investments. The Bank's primary source of funding is deposits, both interest-bearing and non-interest-bearing. In order to maximize the Bank's net interest income, or the difference between the income on interest-earning assets and the expense of interest-bearing liabilities, the Bank must not only manage the volume of these balance sheet items, but also the yields earned on interest-earning assets and the rates paid on interest-bearing liabilities. To account for credit risk inherent in all loans, the Bank maintains an ACL to absorb expected credit losses on existing loans that may become uncollectible. The Bank establishes and maintains this ACL by charging a provision for credit losses against operating earnings. In order to maintain its operations and branch locations, the Bank incurs various operating expenses which are further described within the "Results of Operations" later in this section.

As of March 31, 2025, we had total consolidated assets of \$7.8 billion, gross loans of \$5.6 billion, total deposits of \$6.5 billion, and total shareholders' equity of \$758.0 million. As of March 31, 2025, we had 814 full-time employees. None of our employees are covered by a collective bargaining agreement.

Merger with Summit Financial Group, Inc.

Effective on the Closing Date, Burke & Herbert completed the Merger with Summit, pursuant to the August 24, 2023 Merger Agreement.

Pursuant to the Merger Agreement, on the Closing Date, (i) Summit merged with and into Burke & Herbert through the Merger, and (ii) immediately following the Merger, SCB merged with and into the Bank, with the Bank as the surviving bank.

In the Merger, holders of Summit common stock outstanding at the effective time of the Merger received 0.5043 shares of Burke & Herbert common stock for each share of Summit common stock they owned, subject to the payment of cash in lieu of fractional shares. The total aggregate consideration payable in the Merger was approximately 7,405,772 shares of Burke & Herbert Common Stock. Additionally, each share of the Summit Series 2021 Preferred Stock issued and outstanding was converted into the right to receive a share of the newly created Burke & Herbert Series 2021 Preferred Stock. Summit results of operations are included from the Closing Date forward.

Critical Accounting Policies and Estimates

Our accounting and reporting policies conform to accounting principles generally accepted in the United States of America and conform to general practices within the industry in which we operate. To prepare financial statements in conformity with GAAP, management makes estimates, assumptions, and judgments based on available information. These estimates, assumptions, and judgments affect the amounts reported in the financial statements and accompanying notes and are based on information available as of the date of the financial statements, and, as this information changes, actual results could differ from the estimates, assumptions, and judgments reflected in the financial statements. In particular, management has

identified several accounting policies that, due to the estimates, assumptions, and judgments inherent in those policies, are critical in understanding our financial statements.

Our most significant accounting policies are presented in the notes to the accompanying consolidated financial statements. These policies, along with the other disclosures presented in the financial statement notes and in this financial review, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, we have identified business combination and goodwill, the determination of the allowance for credit losses, and income taxes to be the accounting areas that require the most subjective or complex judgments, and as such, could be most subject to revision as new information becomes available.

Business Combination and Goodwill

For acquisitions, we are required to record the assets acquired, including identified intangible assets such as core deposit intangibles, and the liabilities assumed at their respective fair values. The difference between consideration and the net fair value of assets acquired is recorded as goodwill. Management uses significant estimates and assumptions to value such items, including projected cash flows, repayment rates, default rates and losses assuming default, discount rates, and realizable collateral values. The allowance for credit losses for PCD loans is recognized within acquisition accounting. The allowance for credit losses for non-PCD assets is recognized as provision for credit losses in the same reporting period as the acquisition. Fair value adjustments are amortized or accreted into the income statement over the estimated life of the acquired assets or assumed liabilities. The purchase date valuations and any subsequent adjustments determine the amount of goodwill recognized in connection with the acquisition. The use of different assumptions could produce significantly different valuation results, which could have material positive or negative effects on our results of operations. The carrying value of goodwill recorded must be reviewed for impairment on an annual basis, as well as on an interim basis if events or changes indicate that the asset might be impaired. An impairment loss must be recognized for any excess of carrying value over fair value of the goodwill.

The determination of fair values is based on valuations using management's assumptions of future growth rates, future attrition, discount rates, multiples of earnings or other relevant factors. In addition, we engage third party specialists to assist in the development of fair values. Preliminary estimates of fair values may be adjusted for a period of time subsequent to the acquisition date if new information is obtained about facts and circumstances that existed as of the acquisition date that, if known, would have affected the measurement of the amounts recognized as of that date. Adjustments recorded during this period are recognized in the current reporting period. Management uses various valuation methodologies to estimate the fair value of these assets and liabilities, and often involves a significant degree of judgment, particularly when liquid markets do not exist for the particular item being valued. Examples of such items include loans, deposits, identifiable intangible assets, and certain other assets and liabilities.

Changes in these factors, as well as downturns in economic or business conditions, could have a significant adverse impact on the carrying value of assets, including goodwill and liabilities, which could result in impairment losses affecting our financial statements as a whole and our banking subsidiary in which the goodwill resides.

Allowance for Credit Losses

The allowance for credit losses represents our estimate of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and projections including reasonable and supportable, reversion, and post-reversion forecasts. It is a valuation account that is deducted from the financial assets' amortized cost basis to present the net amount expected to be collected on the financial asset. Financial assets are charged-off against the allowance when management believes the uncollectibility of a financial asset is confirmed. Expected recoveries do not exceed the aggregate of amounts previously charged-off and expected to be charged-off.

The Company's loan portfolio is the largest financial asset that is in scope of this critical accounting estimate. Determining the amount of the allowance for credit losses is considered a critical accounting estimate, because it is based on the evaluation of the size and current risk characteristics of the loan portfolio, past events, current conditions, reasonable and supportable forecasts, and prepayment experience as related to credit contractual terms. Management estimates the allowance balance using relevant available information from internal and external sources. Historical credit loss experience provides the basis for the estimation of expected credit losses; adjustments to historical loss information are made for differences in current loan-specific risk characteristics, such as differences in underwriting standards, portfolio mix, and delinquency levels, as well as for changes in environmental conditions, such as changes in unemployment rates, property

values, or other relevant factors. The model methodology used for funded credits, along with taking into consideration the probability of drawdowns or funding on unfunded commitments and whether such commitments are irrevocable or not by the Company, is how the Company determines the allowance for credit losses for unfunded commitments. These evaluations are conducted at least quarterly and more frequently, if deemed necessary.

The Company is using an internally developed model that produces an estimate of the allowance for credit losses as the lifetime expected credit losses of the loan portfolio. This model uses a remaining useful life or WARM method within defined-contractual terms by federal call codes. The model forecasts net charge-off rates by call codes using ordinary least squares (“OLS”) regression models that use macroeconomic variables to forecast the Company’s and peer banks’ net charge-off rates. These models are used to produce reasonable and supportable forecasts of net charge-off rates. The macroeconomic variables utilized by the Company include variables that meet defined criteria in forecasting credit losses for our loan portfolio. These variables include, but are not limited to, unemployment rates, housing and commercial real estate prices, gross domestic product levels, equity market conditions or interest rates, as well as other variables that are portfolio-specific, such as those pertaining to commercial real estate or to residential loan portfolios. The Company sources the macroeconomic variables and the macroeconomic variable forecasts that it uses in its ACL model from the Standard & Poor’s Global Market Intelligence and from CoStar Group.

The Company currently has set an initial reasonable and supportable period of two years with a subsequent straight-line loss-rate reversion for the following four quarters before then utilizing historical average loss rates in remaining periods of the modeled contractual terms. Based on management’s analysis, adjustments may be applied for additional factors impacting the risk of loss in the loan portfolio beyond information used to calculate reasonable and supportable, reversion and post-reversion period forecasts on collectively evaluated loans. As the reasonable and supportable and reversion period forecasts reflect the use of the macroeconomic variable loss drivers, management may consider that an additional or reduced reserve is warranted through qualitative risk factors based on current and expected conditions, including those that utilize supplemental information relative to the macroeconomic variable loss drivers. Qualitative adjustments considered by management include the following: (i) management’s assessment of macroeconomic forecasts used in the model and how those forecasts align with management’s overall evaluation of current expected credit conditions; (ii) organization specific risks such as credit concentrations, collateral specific risks, nature and size of the portfolio, and external factors that may ultimately impact credit quality; and (iii) underwriting and delinquency trends. The qualitative factors applied at March 31, 2025, and the importance and levels of the qualitative factors applied, may change in future periods depending on the level of changes to items such as the uncertainty of economic conditions and management’s assessment of the level of credit risk within the loan portfolio as a result of such changes, compared to the amount of ACL calculated by the model. Management reviews supplemental data sources including historical net charge-off rates and data measuring other specific credit outcomes from its systems of record in supporting qualitative factors. However, qualitative factor evaluations are inherently imprecise and require significant management judgement.

Income Taxes

The Company’s income tax expense, deferred tax assets and liabilities, and reserves for unrecognized tax benefits reflect management’s best assessment of estimated taxes due. The calculation of each component of the Company’s income tax provision is complex and requires the use of estimates and judgments in its determination. As part of the Company’s evaluation and implementation of business strategies, consideration is given to the regulations and tax laws that apply to the specific facts and circumstances for any tax positions under evaluation. Management closely monitors tax developments on both the federal and state level in order to evaluate the effect they may have on the Company’s overall tax position and the estimates and judgments used in determining the income tax provision and records adjustments, as necessary.

Deferred income taxes arise from temporary differences between the tax and financial statement recognition of revenue and expenses. In evaluating the Company’s ability to recover its deferred tax assets within the jurisdiction from which they arise, the Company must consider all available evidence, including scheduled reversals of deferred tax liabilities, projected future taxable income, tax planning strategies, and the results of recent operations. A valuation allowance is recognized for a deferred tax asset if, based on the available evidence, it is more likely than not that some portion or all of a deferred tax asset will not be realized. See Note 8 — Income Taxes, in Notes to the December 31, 2024, Consolidated Financial Statements of the Company for additional information.

Non-GAAP Financial Measures

We prepare our financial statements in accordance with U.S. GAAP and also present certain non-GAAP financial measures that exclude certain items or otherwise include components that differ from the most directly comparable measures calculated in accordance with U.S. GAAP. Non-GAAP measures are provided as additional useful information to assess our financial condition and results of operations (including period-to-period operating performance). These non-GAAP measures are not intended as a substitute for GAAP financial measures and may not be defined or calculated the same way as non-GAAP measures with similar names used by other companies. For more information, including the reconciliation of these non-GAAP financial measures to their corresponding GAAP financial measures, see the respective sections where the measures are presented.

Commercial Real Estate Sector Concentration

The commercial real estate (“CRE”) sector has been impacted significantly by rising interest rates and rising vacancies, increasing the prospect of default that borrowers may face due to the record amount of upcoming maturities. In addition, the office market continues to struggle with fewer employees in the office after the COVID-19 pandemic. The Bank continues to monitor its commercial real estate portfolio by reviewing various credit risk and concentration reports. However, in late 2024 interest rates began falling, and in January 2025 the U.S. president signed an executive order requiring all federal employees to return to offices on a five-day-a-week basis. Additionally, several large private-sector employers instituted similar return to office mandates in 2024. We would expect the federal return to office mandate, combined with mandates at private sector employers and decreasing interest rates could help the region’s CRE office market; however, we cannot be certain that this would be the case or the degree to which such mandates may improve the CRE sector in our markets in 2025, if at all. Additionally, recent reductions, and possible further reductions, in the federal workforce, combined with general economic uncertainty as a result of federal trade and other policies could continue to challenge the economy and impact the CRE sector. The Bank’s exposure to CRE at March 31, 2025, was \$2.8 billion, or 49.7%, of its gross loan portfolio, not including owner-occupied commercial real estate and acquisition, construction & development. Commercial real estate as a percent of total assets at March 31, 2025, was 35.8%, not including owner-occupied commercial real estate and acquisition, construction & development. Including owner-occupied commercial real estate and acquisition, construction & development, total exposure was at \$3.7 billion, or 65.8%, of our total gross loans and 47.4% of total assets at March 31, 2025.

Loan balances by portfolio segment amortized cost (in thousands) and by percentage of our total gross loan portfolio at March 31, 2025, were as follows:

	March 31, 2025	
	Amortized Cost	Percentage
Commercial real estate	\$ 2,809,573	49.7 %
Owner-occupied commercial real estate	589,889	10.4
Acquisition, construction & development	322,963	5.7
Commercial & industrial	613,219	10.9
Single family residential (1-4 units)	1,161,406	20.6
Consumer non-real estate and other	150,457	2.7
Total gross loans	\$ 5,647,507	100.0 %

Monitoring of the CRE concentration is performed at both the loan level and at the portfolio level. The Credit Risk Management team provides management and the Board with periodic reports on the credit portfolio, which include the CRE portfolio (including owner-occupied CRE and acquisition, construction & development loans). These reports provide an assessment of asset quality and risk rating migration and monitor concentrations against the board approved concentration limits (including sub-limits).

The tables below present the Bank's commercial real estate, owner-occupied commercial real estate, and acquisition, construction & development portfolios by collateral type and geographic location as of March 31, 2025 (in thousands).

Commercial Real Estate by Collateral Type and Geographic Location							
	VA	WV	MD	DC	Other	Total	Percentage
Retail Real Estate	\$ 293,183	\$ 76,916	\$ 137,611	\$ 37,772	\$ 60,184	\$ 605,666	21.6 %
Multi-Family	233,949	105,437	41,109	79,140	60,727	520,362	18.5
Office Buildings/Condos	194,838	35,776	115,426	57,514	57,610	461,164	16.5
Hotels/Motels	129,581	47,541	84,385	51,077	76,493	389,077	13.8
Industrial/Warehouse	236,476	9,171	31,915	—	—	277,562	9.9
Self-Storage	60,567	24,647	1,455	—	30,794	117,463	4.2
Nursing-Assisted Living	63,022	26,250	6,138	—	37,146	132,556	4.7
Restaurants	15,913	2,285	10,220	6,894	7,829	43,141	1.5
Gas Stations	7,164	1,594	2,050	14,592	2,636	28,036	1.0
Other	148,936	7,589	12,902	43,487	21,632	234,546	8.3
Total	\$ 1,383,629	\$ 337,206	\$ 443,211	\$ 290,476	\$ 355,051	\$ 2,809,573	100.0 %

Owner-Occupied Commercial Real Estate by Collateral Type and Geographic Location							
	VA	WV	MD	DC	Other	Total	Percentage
Office Buildings/Condos	\$ 67,487	\$ 34,456	\$ 19,301	\$ 635	\$ 7,789	\$ 129,668	22.0 %
Retail	39,221	40,998	13,982	—	23,017	117,218	19.9
Industrial/Warehouse	42,460	14,799	1,295	—	18,003	76,557	13.0
Gas Stations	26,504	10,123	8,421	—	22,090	67,138	11.4
Restaurants	7,114	7,973	3,563	—	11,133	29,783	5.0
Churches/Religious Organizations	20,526	8,092	1,131	233	3,288	33,270	5.6
Coal, oil, gas, and natural resource extraction	649	8,682	—	—	—	9,331	1.6
Private School	7,396	—	—	—	—	7,396	1.3
Other	45,655	15,725	44,031	339	13,778	119,528	20.2
Total	\$ 257,012	\$ 140,848	\$ 91,724	\$ 1,207	\$ 99,098	\$ 589,889	100.0 %

Acquisition, Construction & Development by Collateral Type and Geographic Location							
	VA	WV	MD	DC	Other	Total	Percentage
Multi-Family	\$ 17,291	\$ 3,041	\$ 13,152	\$ 56,872	\$ 40,293	\$ 130,649	40.5 %
Land	63,676	24,374	10,748	—	7,185	105,983	32.8
Office Buildings/Condos	341	—	—	—	150	491	0.2
Self-Storage	9,587	569	23,061	—	12,077	45,294	14.0
Retail Real Estate	1,492	4,665	—	—	—	6,157	1.9
Residential For-Sale	1,232	5,188	1,122	247	532	8,321	2.6
Other	8,042	3,662	4,725	—	9,639	26,068	8.0
Total	\$ 101,661	\$ 41,499	\$ 52,808	\$ 57,119	\$ 69,876	\$ 322,963	100.0 %

CRE loans are monitored through various processes that include payment monitoring, financial reporting, and covenant compliance monitoring, and annual reviews for larger relationships. Furthermore, construction loans are monitored throughout the life of the project and the construction loan administration function is centralized within the Credit Risk Management team. Monitoring the market conditions is also an important component of prudent CRE risk management. Quarterly construction progress reviews are also completed on acquisition, construction & development loans. For each

loan, management reviews the adequacy of the construction budget, adequacy of the interest reserve, pace of construction, and review of any loan covenants.

The Bank believes its underwriting and monitoring standards for commercial real estate loans are sufficient to evaluate its loan portfolio and keep it from incurring significant losses. The largest concentration of the Bank's commercial real estate loans are in Virginia (approximately 46.8%), and the Bank does not have significant exposure to any economic areas of the country that are underperforming the national economy. Additionally, the Bank's overall exposure to the "Office Building / Condo" collateral type is 15.9% of total commercial real estate loans, including owner-occupied commercial real estate and acquisition, construction & development. The Bank believes that the combined loan portfolio is well-diversified, generally seasoned, manageable, and will outperform the industry in terms of performance through the economic cycle; however, our underwriting, review, and monitoring cannot eliminate all of the risks related to these loans. For further discussion see [Part II, Item 1A. "Risk Factors"](#).

Liquidity Management

Liquidity is the ability of the Company to convert assets into cash or cash equivalents without significant loss and to raise additional funds by increasing liabilities. Liquidity management involves maintaining the Company's ability to meet the day-to-day cash flow requirements of its customers, whether they are depositors wishing to withdraw funds or borrowers requiring funds to meet their credit needs. Without proper liquidity management, the Company would not be able to perform the primary function of a financial intermediary and would, therefore, not be able to meet the needs of the communities it serves.

The Company assesses the need for liquidity in a variety of scenarios. Those scenarios may include projected growth, credit deterioration, deposit decay, interest rate changes, and a variety of other economic scenarios that can impact the liquidity position of the Company. These analyses are performed on a quarterly basis in conjunction with the Company's Asset/Liability meetings, and findings are reported to the Asset/Liability Committee (the "ALCO") and to the Board. From time to time, management may change the frequency of such testing or update certain inputs as a result of abnormal market conditions.

Findings, as a result of the Company's prudent liquidity modeling, may result in the change of certain products offered to customers or adjust the way the Company manages its balance sheet. Such changes could include adjusting interest rates offered on certain deposit products, changes to interest rates charged in lending activities, or the suspension of certain products and activities altogether. Times of significant economic stress may cause the mix of funding to shift and increase the likelihood of changes to certain products in order to manage the Company's overall liquidity and capital position.

The asset portion of the balance sheet provides liquidity primarily through unencumbered securities available-for-sale, loan principal and interest payments, maturities and prepayments of investment securities, and, to a lesser extent, sales of investment securities available-for-sale. Other short-term investments available to the Company that could act as potential sources of liquidity are federal funds sold, securities purchased under agreements to resell, and maturing interest-bearing deposits with other banks.

The liability portion of the balance sheet provides liquidity through interest-bearing and non-interest-bearing deposit accounts and through FHLB and other borrowings. Brokered deposits, federal funds purchased, securities sold under agreements to repurchase, and other short-term borrowings are additional sources of liquidity and basically represent the Company's incremental borrowing capacity. These sources of liquidity are used as necessary to fund asset growth and meet short-term liquidity needs.

In addition to the Company's financial performance and condition, liquidity may be impacted by the Company's structure as a financial holding company that is a separate legal entity from the Bank. The Company requires cash for various operating needs that could include payment of dividends to its shareholders, the servicing of debt, and the payment of general corporate expenses. The primary source of liquidity for the Company is dividends paid by the Bank. Applicable federal and state statutes and regulations impose restrictions on the amount of dividends that may be paid by the Bank. In addition to the formal statutes and regulations, regulatory authorities also consider the adequacy of the Bank's total capital in relation to its assets, deposits, and other such items. Any future dividends must be set forth in the Company's capital plans before any dividends can be paid.

Management believes that the current sources of liquidity are adequate to meet the Company's requirements and plans for continued growth. See [Note 6 - Borrowed Funds](#) and [Note 10 - Commitments and Contingencies](#), in Notes to Consolidated

Financial Statements for additional information regarding outstanding balances of sources of liquidity and contractual commitments and obligations.

Capital

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements.

Applicable capital rules under the Basel III Framework require the Company and the Bank to maintain minimum Common Equity Tier 1 ("CET 1"), Tier 1, and Total Capital ratios, along with a capital conservation buffer, effectively resulting in new minimum capital ratios. The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of CET 1 capital to risk-weighted assets above the minimum but below the conservation buffer (or below the combined capital conservation buffer and counter-cyclical capital buffer, when the latter is applied) will face constraints on dividends, equity repurchases, and compensation based on the amount of the shortfall. The Basel III Framework also provides for a "counter-cyclical capital buffer" that is applicable to only certain covered institutions and does not have any current applicability to the Company or the Bank.

Under capital adequacy guidelines and the regulatory framework for "prompt corrective action," the Company and the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Additionally, federal banking laws require regulatory authorities to take "prompt corrective action" with respect to depository institutions that do not satisfy minimum capital requirements. The extent of these powers depends upon whether the institution in question is "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized," or "critically undercapitalized," as such terms are defined under federal banking agency regulations. Depository institutions that do not meet minimum capital requirements will face constraints on payment of dividends, equity repurchases, and compensation based on the amount of shortfall. A depository institution that is not "well capitalized" is generally prohibited from accepting brokered deposits and offering interest rates on deposits higher than the prevailing rate in its market, may be subject to asset growth limitations, and may be required to submit capital restoration plans.

As of March 31, 2025, and December 31, 2024, the Bank complied with all regulatory capital standards and qualifies as "well capitalized." [Note 8 - Regulatory Capital Matters](#) in Notes to Consolidated Financial Statements contains additional discussion and analysis regarding the Company and the Bank's regulatory capital requirements.

Effects of Inflation

The majority of assets and liabilities of a financial institution are monetary in nature; therefore, a financial institution differs greatly from most commercial and industrial companies, which have significant investments in fixed assets or inventories that are greatly impacted by inflation. However, inflation does have an important impact on the growth of total assets in the banking industry and the resulting need to increase equity capital at higher-than-normal rates in order to maintain an appropriate equity-to-assets ratio. Inflation also affects other expenses that tend to rise during periods of general inflation.

Management believes the most significant potential impact of inflation on financial results is a direct result of the Company's ability to manage the impact of changes in interest rates. Management attempts to maintain a balanced position between rate-sensitive assets and liabilities over an economic cycle in order to minimize the impact of interest rate fluctuations on net interest income. However, this goal can be difficult to completely achieve in times of rapidly changing interest rates and is one of many factors considered in determining the Company's interest rate positioning.

Key Factors Affecting Financial Performance

We face a variety of risks that may impact various aspects of our financial performance from time to time. The extent of such impacts may vary depending on factors such as the current business and economic conditions, political and regulatory environment, and operational challenges. Many of these risks and our risk management strategies are described in more

detail elsewhere in this Report as well as with the audited consolidated financial statements and notes for the year ended December 31, 2024, included in our Form 10-K.

Our success will depend upon, among other things, the following factors that we manage or control:

- Effectively managing capital and liquidity, including:
 - Continuing to maintain and, over time, grow our deposit base as a low-cost stable funding source,
 - Prudent liquidity and capital management to meet evolving regulatory capital, capital planning, stress testing, and liquidity standards, and
 - Actions we take within the capital and other financial markets,
- Our ability to manage any material costs related to the execution of our strategic priorities, including increased employees, infrastructure, compliance, and other costs in a profitable manner over the long term,
- Management of credit risk and interest rate risk in our portfolio,
- Our ability to manage and implement strategic business objectives within the changing regulatory environment,
- The impact of legal and regulatory-related contingencies,
- The appropriateness of critical accounting estimates and related contingencies,
- Our ability to manage operational risks related to new products and services, changes in processes and procedures, or the implementation of new technology, and
- The ability to make investments to promote compliance with existing and evolving regulatory requirements that will increase as the Company grows and will result in increased administrative expenses that we did not previously incur, which costs may materially increase our general and administrative expenses.

Our financial performance is also substantially affected by a number of external factors outside of our control, including the following:

- Economic conditions, including the effects of pandemics, political conflicts, political instability, trade policies, including tariffs and other barriers to trade, the availability of labor, supply chain volatility, and any actions taken to mitigate and manage such impacts;
- The actions by the Federal Reserve, U.S. Treasury, and other government agencies, including those that impact money supply and market interest rates and inflation;
- The level of, and direction, timing, and magnitude of movement in interest rates and the shape of the interest rate yield curve;
- The functioning and other performance of and availability of liquidity in U.S. and global financial markets, including capital markets;
- Changes in the competitive landscape;
- Impacts of changes in federal, state, and local governmental policy, including on the regulatory landscape, capital markets, taxes, infrastructure spending, and social programs;
- The effect of climate change on our business and performance, including indirectly through impacts on our customers;
- The impact of market credit spreads on asset valuations;
- The ability of customers, counterparties, and issuers to perform in accordance with contractual terms and the resulting impact on our asset quality;
- Loan demand, utilization of credit commitments, and standby letters of credit; and

- The impact on customers and changes in customer behavior due to changing business and economic conditions or regulatory or legislative initiatives.

The impact of these items, where material, is discussed in the applicable sections of this Management's Discussion and Analysis of Financial Condition and Results of Operation. For additional information on the risks we face, see [Part II, Item 1A. - Risk Factors](#).

Selected Financial Data

The following table contains selected historical consolidated financial data as of the dates and for the periods shown. The selected balance sheet data as of March 31, 2025, and March 31, 2024, and the selected income statement data for the three months ended March 31, 2025, and March 31, 2024, have been derived from our consolidated financial statements included elsewhere in this Form 10-Q and in other filings we have submitted with the SEC and should be read in conjunction with the other information contained in this Form 10-Q.

(In thousands, except ratios, share and per share data)	As of the Three Months Ended March 31,	
	2025	2024
Selected Financial Condition Data:		
Total assets	\$ 7,838,090	\$ 3,696,390
Total cash and cash equivalents	148,846	54,077
Total investment securities, at fair value	1,436,869	1,275,520
Net loans	5,579,754	2,093,549
Company-owned life insurance	184,018	94,755
Premises and equipment, net	132,289	61,576
Total deposits	6,541,871	2,990,113
Short-term borrowings	300,000	360,000
Total shareholders' equity	758,000	319,308
Common shareholders' equity	747,587	319,308
Selected Operating Data:		
Interest income	\$ 110,786	\$ 38,745
Interest expense	37,799	16,614
Net interest income	72,987	22,131
Provision (recapture) for credit losses	501	(670)
Total non-interest income	10,023	4,254
Total non-interest expenses	49,664	21,165
Income before income taxes	32,845	5,890
Income tax expense	5,644	678
Preferred stock dividends	225	—
Net income applicable to common shares	26,976	5,212
Per Share Data:		
Average shares of common stock outstanding, basic	14,976,483	7,433,481
Average shares of common stock outstanding, diluted	15,026,376	7,527,489
Total shares of common stock outstanding	14,982,807	7,440,025
Basic net income per common share	\$ 1.80	\$ 0.70
Diluted net income per common share	1.80	0.69
Dividends declared per common share	0.53	0.53
Common stock dividend payout ratio ⁽¹⁾	29.44 %	76.81 %
Book value per common share (at period end)	\$ 49.90	\$ 42.92

	As of or for the Three Months Ended March 31,	
	2025	2024
Performance Ratios:		
Return on average assets	1.41 %	0.58 %
Return on average equity ⁽²⁾	14.57	6.67
Interest rate spread ⁽³⁾	3.55	1.95
Net interest margin ⁽⁴⁾	4.18	2.68
Efficiency ratio ⁽⁵⁾	59.83	80.22
Capital Ratios:		
Common equity tier 1 (CET 1) capital to risk-weighted assets	11.77 %	16.56 %
Total risk-based capital to risk-weighted assets	14.79	17.54
Tier 1 capital to risk-weighted assets	12.20	16.56
Tier 1 capital to average assets (leverage ratio)	10.12	11.36
Asset Quality Ratios:		
Allowance coverage ratio	1.20 %	1.16 %
Allowance for credit losses as a percentage of non-performing loans	104.63	91.99
Net charge-offs to average outstanding loans during the period	0.02	0.00
Non-performing loans as a percentage of total loans	1.15	1.26
Non-performing assets as a percentage of total assets	0.86	0.72
Other Data:		
Number of full-service branches	77	23
Number of full-time equivalent employees	814	381

(1) The dividend payout ratio represents per share dividends declared divided by diluted earnings per share.

(2) Return on average equity computed using total average equity at period-end.

(3) The interest rate spread represents the difference between the fully taxable-equivalent weighted-average yield on interest-earning assets and the weighted-average cost of interest-bearing liabilities for the period.

(4) The net interest margin represents fully taxable-equivalent net interest income as a percent of average interest-earning assets for the period.

(5) The efficiency ratio represents non-interest expense as a percentage of the sum of net interest income and non-interest income.

Results of Operations for the Three Months Ended March 31, 2025, and March 31, 2024

General

Net income applicable to common shares for the three months ended March 31, 2025, was \$27.0 million, compared to net income applicable to common shares of \$5.2 million during the three months ended March 31, 2024. The \$21.8 million increase was primarily due to results that reflect combined income after the Merger completion for the three months ended March 31, 2025, compared to the three months ended March 31, 2024.

Net interest income increased by \$50.9 million to \$73.0 million for the three months ended March 31, 2025, compared to \$22.1 million for the three months ended March 31, 2024. The main driver for this increase was the impact of the Merger.

For the three months ended March 31, 2025, the Company recorded credit provision expense of \$0.5 million compared to a provision recapture of \$0.7 million for the three months ended March 31, 2024. For the three months ended March 31, 2025, the Company recognized additional credit loss expense on loans which led to an increase in credit provision expense for the three months ended March 31, 2025, compared to the three months ended March 31, 2024.

Non-interest income increased by \$5.8 million, or 135.6%, to \$10.0 million for the three months ended March 31, 2025, as compared to \$4.3 million for the three months ended March 31, 2024, as a result of the Merger. All categories of non-interest income increased as a result of the combined operations for the three months ended March 31, 2025, compared to the three months ended March 31, 2024.

Non-interest expense increased by \$28.5 million, or 134.7%, to \$49.7 million for the three months ended March 31, 2025, as compared to \$21.2 million for the three months ended March 31, 2024. The increase was primarily due to effect of the Merger.

Net Interest Income and Net Interest Margin

Net interest income is the principal component of the Company's income stream and represents the difference, or spread, between interest and fee income generated from earning assets and the interest expense paid on deposits and borrowed funds. Net interest margin, stated as a percentage, is the yield obtained by dividing the difference between interest income generated on earning assets and the interest expense paid on all funding sources by average earning assets.

Fluctuations in interest rates as well as changes in the volume and mix of earning assets and interest-bearing liabilities can impact net interest income and net interest margin. Management closely monitors both total net interest income and the net interest margin and seeks to maximize net interest income without exposing the Company to an excessive level of interest rate risk through our asset and liability policies. Interest rate risk is managed by monitoring the pricing, maturity and repricing options of all classes of interest-bearing assets and liabilities.

Net interest income totaled \$73.0 million for the three months ended March 31, 2025, compared to \$22.1 million for the three months ended March 31, 2024. The increase in net interest income was primarily driven by higher interest earning assets, higher rates, and higher accretion income, as a result of the Merger. Accretion income associated with acquired loans and borrowings totaled \$11.4 million for the three months ended March 31, 2025. Amortization expense associated with fair value marks for time deposits, subordinated debt, and trust preferred securities totaled \$2.2 million for the three months ended March 31, 2025.

The tax-adjusted net interest margin was 4.18% for the three months ended March 31, 2025, compared to 2.68% for the three months ended March 31, 2024. The increase in tax-adjusted net interest margin was primarily driven by the effect of the Merger and the acquisition of additional, higher-yielding interest-earning assets.

The yield for the taxable loan portfolio was 6.96% for the three months ended March 31, 2025, compared to 5.41% for the three months ended March 31, 2024. The increase was primarily the result of the effect of the Merger, which resulted in the acquisition of additional, higher-yielding loans.

The tax-adjusted yield on the total investment securities portfolio was 3.85% for the three months ended March 31, 2025, compared to 3.43% for the three months ended March 31, 2024. The increase was partly due to higher yields in our investment portfolio in addition to the Merger, which resulted in the acquisition of additional securities with higher tax-adjusted yields.

The yield on interest-bearing deposits increased to 2.53% during the three months ended March 31, 2025, from 2.41% during the three months ended March 31, 2024. The increase was a result of the Merger, which resulted in the assumption of additional interest-bearing deposits with higher interest rates.

The yield on our short-term borrowings for the three months ended March 31, 2025, was 3.88%, compared to 4.82% for the three months ended March 31, 2024. The decrease was due to decreases in the Federal Funds Rate and other short-term market rates. The yield on our subordinated debt assumed in the Merger was 9.85%.

The following table sets forth the major components of net interest income and the related yields and rates for the three months ended March 31, 2025, and March 31, 2024, for comparison (dollars in thousands).

	For the Three Months Ended March 31,					
	2025			2024		
	Average Outstanding Balance	Interest Income/Expense	Average Yield / Rate	Average Outstanding Balance	Interest Income/Expense	Average Yield / Rate
Assets:						
Loans, gross ⁽¹⁾⁽²⁾	\$ 5,651,937	\$ 97,031	6.96 %	\$ 2,085,826	\$ 28,045	5.41 %
Tax-exempt loans ⁽¹⁾⁽²⁾	4,057	59	5.90	—	—	N/A
Total loans	5,655,994	97,090	6.96 %	2,085,826	28,045	5.41 %
Interest-earning deposits and fed funds sold	40,757	579	5.76	41,692	396	3.82
Taxable AFS securities and other securities	1,039,391	9,862	3.85	989,875	8,943	3.63
Tax-exempt AFS securities ⁽³⁾	435,789	4,136	3.85	259,699	1,723	2.67
Total securities	1,475,180	13,998	3.85	1,249,574	10,666	3.43
Total interest-earning assets	7,171,931	111,667	6.31	3,377,092	39,107	4.66
Non-interest-earning assets	596,807			243,145		
Total assets	\$ 7,768,738			\$ 3,620,237		
Liabilities and shareholders' equity:						
Deposits:						
Non-interest-bearing demand	\$ 1,371,615			\$ 812,199		
Interest-bearing demand	2,216,243	11,816	2.16 %	489,779	765	0.63 %
Money market & savings	1,633,307	8,139	2.02	922,732	4,529	1.97
Brokered CDs & time deposits	1,253,841	11,896	3.85	745,945	7,637	4.12
Total interest-bearing deposits	5,103,391	31,851	2.53	2,158,456	12,931	2.41
Total deposits	6,475,006	31,851	1.99	2,970,655	12,931	1.75
Borrowings:						
Short-term borrowings and other	336,245	3,219	3.88	307,446	3,683	4.82
Subordinated debt borrowings	112,383	2,729	9.85	—	—	N/A
Total interest-bearing liabilities	5,552,019	37,799	2.76	2,465,902	16,614	2.71
Non-interest-bearing liabilities	94,274			27,718		
Equity	750,830			314,418		
Total liabilities and equity	\$ 7,768,738			\$ 3,620,237		
Taxable-equivalent net interest income /net interest spread ⁽⁴⁾		73,868	3.55 %		22,493	1.95 %
Taxable-equivalent net interest margin			4.18 %			2.68 %
Taxable-equivalent net adjustment		(881)			(362)	
Net interest income		\$ 72,987			\$ 22,131	
Net interest-earning assets	\$ 1,619,912			\$ 911,190		

(1) Non-accrual loans are included in average loan balances.

(2) Loan fees are included in the calculation of interest income.

(3) Yields and interest income on tax-exempt assets are computed on a taxable-equivalent basis assuming a 21% tax rate.

- (4) The interest rate spread represents the difference between the fully taxable-equivalent weighted-average yield on interest-earning assets and the weighted-average yield of interest-bearing liabilities for the period.
- (5) The net interest margin represents FTE net interest income as a percent of average interest-earning assets for the period.

Taxable-equivalent net interest margin, as presented above, is calculated by dividing FTE net interest income by total average earning assets. Net interest income, on an FTE basis, is a non-GAAP financial measure that the Company believes to provide a more accurate picture of the interest margin for comparative purposes. Management believes FTE net interest income is a standard practice in the banking industry, and when net interest income is adjusted on an FTE basis, yields on taxable, nontaxable, and partially taxable assets are comparable; however, the adjustment to an FTE basis has no impact on net income. FTE net interest income is calculated by adding the tax benefit on certain financial interest-earning assets, whose interest is tax-exempt, to total interest income then subtracting total interest expense. As a non-GAAP measure, FTE net interest income should not be considered as a substitute for the nearest comparable GAAP measure, net interest income. Net interest income shown elsewhere in this presentation is GAAP net interest income. The following table reconciles GAAP net interest income to FTE net interest income (in thousands).

	Three Months Ended	
	March 31, 2025	March 31, 2024
GAAP Financial Measurements		
Interest income - Loans	\$ 97,031	\$ 28,045
Interest income - Tax-exempt loans	46	—
Interest income - Taxable AFS securities and other securities	9,487	8,943
Interest income - Tax-exempt AFS securities	3,267	1,361
Interest income - Other interest income	955	396
Total Interest Income	110,786	38,745
Interest expense - Deposits	31,851	12,931
Interest expense - Borrowed funds	3,192	3,655
Interest expense - Subordinated debt	2,729	—
Interest expense - Other	27	28
Total interest expense	37,799	16,614
Total net interest income	\$ 72,987	\$ 22,131
Non-GAAP Financial Measurements		
Add: Tax benefit on tax-exempt interest income	\$ 881	\$ 362
Total tax benefit on tax-exempt interest income ⁽¹⁾	881	362
Tax-equivalent net interest income	\$ 73,868	\$ 22,493

- (1) Tax benefit was calculated using the federal statutory tax rate of 21%.

Yield/Rate and Volume Analysis

The following table sets forth the dollar difference in interest earned and paid for each major category of interest-earning assets and interest-bearing liabilities for the noted periods and the amount of such change attributable to changes in average balances (volume) or changes in average interest rates. Interest income and interest expense for the three months ended March 31, 2025, and March 31, 2024, are annualized using actual days over calendar year method. Volume variances are equal to the increase or decrease in average balance multiplied by current period rates, and rate variances are equal to the increase or decrease in rate times prior period average balances. Variances attributable to both rate and volume changes are calculated by multiplying the change in rate by the change in average balance and are allocated to the volume variance. See table below (in thousands).

Three Months Ended March 31, 2025, compared to March 31, 2024

	Dollar Increase (Decrease) Due to Change in:		
	Average Volume	Average Yield / Rate	Net Change
Income from the interest-earning assets:			
Loans, ⁽¹⁾ gross	\$ 60,583	\$ 8,462	\$ 69,045
AFS securities and other securities ⁽¹⁾	2,141	1,191	3,332
Interest-bearing deposits and fed funds sold	(13)	197	184
Total interest income on interest-earning assets	62,711	9,850	72,561
Expense from the interest-bearing liabilities:			
Interest-bearing demand deposits	11,820	2,008	13,828
Savings deposits	1,472	(637)	835
Time deposits	4,661	(403)	4,258
Total interest expense on interest-bearing deposits	17,953	968	18,921
Borrowings	276	(740)	(464)
Total interest expense on interest-bearing liabilities	18,229	228	18,457
Taxable-equivalent net interest income	\$ 44,482	\$ 9,622	\$ 54,104

(1) Yields and interest income on tax-exempt loans and securities have been computed on a taxable-equivalent basis.

Interest Income

Total interest income was \$110.8 million for the three months ended March 31, 2025, compared to \$38.7 million for the three months ended March 31, 2024, an increase of 185.9%. The increase in interest income was due to the effect of the Merger and the acquisition of additional interest-earning assets. Interest income on loans increased by \$69.0 million and interest income on securities increased \$2.5 million, for the three months ended March 31, 2025, compared to the three months ended March 31, 2024.

Interest Expense

Total interest expense was \$37.8 million for the three months ended March 31, 2025, compared to \$16.6 million for the three months ended March 31, 2024. The increase in interest expense was a result of the Merger and the assumption of additional interest-bearing liabilities. Interest expense on interest-bearing deposits increased by \$18.9 million for the three months ended March 31, 2025, compared to the three months ended March 31, 2024. Interest on subordinated debt acquired in the Merger was \$2.7 million for the three months ended March 31, 2025, while interest expense on short-term borrowings amounted to \$3.2 million for the three months ended March 31, 2025, compared to \$3.7 million for the three months ended March 31, 2024.

Provision for (Recapture of) Credit Losses

The provision for credit losses was \$0.5 million for the three months ended March 31, 2025, compared to a provision recapture of \$0.7 million for the three months ended March 31, 2024. The increased provision expense was due to additional credit loss expense in the loan portfolio which was somewhat offset by a recapture in credit expense on off-balance sheet credit exposures, compared to the three months ended March 31, 2024. See [Note 4 - Allowance for Credit Losses](#) in Notes to Consolidated Financial Statements for further information.

Non-interest Income

The following table sets forth the various components of our non-interest income for the periods indicated (in thousands):

	Three months ended March 31,		Increase (Decrease)	
	2025	2024	Amount	Percent
Fiduciary and wealth management	\$ 2,443	\$ 1,419	\$ 1,024	72.2 %
Service charges and fees	2,089	655	1,434	218.9
Net gains (losses) on securities	1	—	1	NM
Income from company-owned life insurance	1,193	547	646	118.1
Bank debit and other card revenue	2,884	1,132	1,752	154.8
Other non-interest income	1,413	501	912	182.0
Total	\$ 10,023	\$ 4,254	\$ 5,769	135.6 %

Non-interest income increased 135.6% for the three months ended March 31, 2025, compared to the three months ended March 31, 2024. The increase was primarily driven by the Merger. The largest increase was a \$1.8 million increase in bank debit and other card revenue for the three months ended March 31, 2025, compared to the three months ended March 31, 2024. This increase was driven by the Merger and the increase in card revenue as a result of the increase in the customer base. The second largest increase was a \$1.4 million increase in service charges and fees for the three months ended March 31, 2025, compared to the three months ended March 31, 2024. This increase was primarily driven by an increase in deposit-based fees of \$1.3 million for the three months ended March 31, 2025, compared to the three months ended March 31, 2024, resulting from the increase in accounts as a result of the Merger. All other categories of non-interest income also increased, primarily due to the Merger for the three months ended March 31, 2025, compared to the three months ended March 31, 2024.

Non-interest Expense

The following table sets forth the various components of our non-interest expense for the periods indicated (in thousands):

	Three months ended March 31,		Increase (Decrease)	
	2025	2024	Amount	Percent
Salaries and wages	\$ 20,941	\$ 9,518	\$ 11,423	120.0 %
Pensions and other employee benefits	5,136	2,365	2,771	117.2
Occupancy	4,045	1,538	2,507	163.0
Equipment rentals, depreciation and maintenance	4,084	1,281	2,803	218.8
Other	15,458	6,463	8,995	139.2
Total	\$ 49,664	\$ 21,165	\$ 28,499	134.7 %

Non-interest expense increased \$28.5 million, or 134.7%, for the three months ended March 31, 2025, compared to March 31, 2024. The increase was primarily due to effect of the Merger. All other categories of non-interest expense also increased, primarily due to the effect of the Merger, for the three months ended March 31, 2025, compared to the three months ended March 31, 2024. See [Note 13 — Other Operating Expense](#) in Notes to Consolidated Financial Statements for further information on “Other” non-interest expense.

Income Tax Expense

Income tax expense was \$5.6 million for the three months ended March 31, 2025, an increase of \$5.0 million from the tax provision for the three months ended March 31, 2024. The increase was due to the increase in net income and additional state taxes incurred in the combined market area after the Merger, for the three months ended March 31, 2025, when compared to the three months ended March 31, 2024. For the three months ended March 31, 2025, the effective tax rate was 17.2%, while the effective tax rate was 11.5% for March 31, 2024.

Analysis of Financial Condition for the Period Ended March 31, 2025, and December 31, 2024

Assets increased by \$25.9 million to \$7.84 billion as of March 31, 2025, compared to \$7.8 billion as of December 31, 2024. Loans, net of ACL, decreased by \$24.4 million from \$5.6 billion as of December 31, 2024, to \$5.6 billion as of March 31, 2025. Deposits increased by \$26.6 million and amounted to \$6.5 billion at March 31, 2025, compared to \$6.5 billion at December 31, 2024. Short-term borrowings decreased by \$65.0 million to \$300.0 million as of March 31, 2025, compared to \$365.0 million at December 31, 2024. Subordinated debt and subordinated debt owed to unconsolidated subsidiary trusts, which were assumed in the Merger, totaled \$113.3 million at March 31, 2025, compared to \$111.9 million at December 31, 2024.

Investment Securities

Our investment policy is established and reviewed annually by the Board. We are permitted under federal law to invest in various types of liquid assets, including United States Government obligations, securities of various federal agencies and of state and municipal governments, mortgage-backed securities, time deposits of federally insured institutions, certain bankers' acceptances, and federal funds. Our securities are all classified as AFS.

Our investments provide a source of liquidity because we can pledge them to support borrowed funds or can liquidate them to generate cash proceeds. Our investment portfolio is also a resource in managing interest rate risk because the maturity and interest rate characteristics of this asset class can be modified to match changes in the loan and deposit portfolios. The majority of our AFS investment portfolio is comprised of obligations of states and municipalities and residential mortgage-backed securities. During the three months ended March 31, 2025, the unrealized losses on our holdings decreased \$7.7 million from December 31, 2024.

The Company determined that the declines in market value were due to increases in interest rates and market movements and not due to credit factors. Therefore, the Company has concluded that the unrealized losses for the AFS securities do not require an ACL at March 31, 2025, or at December 31, 2024.

The Company has sufficient access to liquidity such that management does not believe it would be necessary to sell any of its investment securities at a loss to offset any unexpected deposit outflows. Management believes the structure of the Bank's investment portfolio is appropriately aligned with the rest of the balance sheet to protect against significant and unexpected charges against earnings and capital.

The following tables reflect the amortized cost and fair market values for the total portfolio for each category of investment for March 31, 2025, and December 31, 2024 (in thousands):

	March 31, 2025			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Securities Available-for-Sale				
U.S. Treasuries and government agencies	\$ 165,241	\$ —	\$ 13,448	\$ 151,793
Obligations of states and municipalities	795,589	232	79,276	716,545
Residential mortgage backed - agency	57,304	301	3,712	53,893
Residential mortgage backed - non-agency	254,510	283	8,761	246,032
Commercial mortgage backed - agency	41,602	28	819	40,811
Commercial mortgage backed - non-agency	137,791	68	2,849	135,010
Asset-backed	61,396	210	820	60,786
Other	32,928	370	1,299	31,999
Total	\$ 1,546,361	\$ 1,492	\$ 110,984	\$ 1,436,869

	December 31, 2024			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Securities Available-for-Sale				
U.S. Treasuries and government agencies	\$ 165,619	\$ —	\$ 16,492	\$ 149,127
Obligations of states and municipalities	777,181	846	79,303	698,724
Residential mortgage backed - agency	57,244	121	4,179	53,186
Residential mortgage backed - non-agency	259,964	44	12,132	247,876
Commercial mortgage backed - agency	33,791	27	747	33,071
Commercial mortgage backed - non-agency	158,621	2	4,112	154,511
Asset-backed	64,308	316	568	64,056
Other	32,861	302	1,343	31,820
Total	\$ 1,549,589	\$ 1,658	\$ 118,876	\$ 1,432,371

The investment maturity table below summarizes contractual maturities for our investment securities at March 31, 2025. The actual timing of principal payments may differ from remaining contractual maturities because obligors may have the right to repay certain obligations with or without penalties. The overall weighted average duration of the Company's investment portfolio is 4.6 years at March 31, 2025. The weighted-average yield below represents the effective yield for the investment securities and is calculated based on the amortized cost of each security (dollars in thousands). Interest on securities below excludes tax-equivalent adjustments.

	March 31, 2025									
	One Year or Less		One to Five Years		Five to Ten Years		After Ten Years		Total	
	Amortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield
Securities Available-for-Sale										
U.S. Treasuries and government agencies	\$ 5,083	0.41 %	\$ 160,158	1.34 %	\$ —	— %	\$ —	— %	\$ 165,241	1.31 %
Obligations of states and municipalities	2,000	6.00	167,205	2.83	304,160	2.48	322,224	3.07	795,589	2.80
Residential mortgage backed - agency	17	4.40	23,290	4.49	23,622	2.33	10,375	4.32	57,304	3.57
Residential mortgage backed - non-agency	10,479	3.68	72,758	3.27	140,964	4.34	30,309	4.88	254,510	4.07
Commercial mortgage backed - agency	—	—	23,859	4.63	17,743	4.88	—	—	41,602	4.73
Commercial mortgage backed - non-agency	75,360	3.09	30,083	4.63	32,348	4.40	—	—	137,791	3.73
Asset-backed	1,778	5.71	35,336	5.80	24,282	5.46	—	—	61,396	5.66
Other	—	—	2,763	8.29	15,719	5.57	14,446	9.16	32,928	7.37
Total	\$ 94,717	3.12 %	\$ 515,452	2.93 %	\$ 558,838	3.34 %	\$ 377,354	3.49 %	\$ 1,546,361	3.23 %

Lending Activities

Our loan portfolio consists primarily of commercial real estate loans, but we offer a variety of products to meet the credit needs of our borrowers. The risks associated with lending activities differ among loan classes and are subject to the impact of changes in interest rates, market conditions of collateral securing the loans, and general economic conditions. Any of these factors may adversely impact a borrower's ability to repay loans and also impact the associated collateral. Additional discussion on the classes of loans the Company makes and related risks is included in [Note 3 — Loans](#) in Notes to Consolidated Financial Statements.

The following tables set forth the composition of our loan portfolio as of the dates indicated (in thousands):

	March 31, 2025	December 31, 2024
Commercial real estate	\$ 2,809,573	\$ 2,637,802
Owner-occupied commercial real estate	589,889	614,362
Acquisition, construction & development	322,963	465,537
Commercial & industrial	613,219	613,085
Single family residential (1-4 units)	1,161,406	1,173,749
Consumer non-real estate and other	150,457	167,701
Loans, gross	5,647,507	5,672,236
Allowance for credit losses	(67,753)	(68,040)
Loans, net	\$ 5,579,754	\$ 5,604,196

The loan portfolio, excluding ACL, at March 31, 2025, decreased by \$24.7 million primarily due to the exiting of loans that do not align with the Company's desired risk profile.

The following table shows the maturity distribution for total loans outstanding as of March 31, 2025. The maturity distribution is grouped by remaining scheduled principal payments that are due in the following periods. The principal balance of loans is indicated by both fixed and floating rate categories in the table below (in thousands).

	March 31, 2025								Total
	Within One Year		One Year to Five Years		Five Years to 15 Years		After 15 Years		
	Fixed Rates	Adjustable Rates	Fixed Rates	Adjustable Rates	Fixed Rates	Adjustable Rates	Fixed Rates	Adjustable Rates	
Loans:									
Commercial real estate	\$ 245,212	\$ 163,719	\$ 1,045,561	\$ 368,772	\$ 265,359	\$ 376,090	\$ 8,304	\$ 336,556	\$ 2,809,573
Owner-occupied commercial real estate	41,625	29,777	147,390	12,957	83,650	144,520	14,111	115,859	589,889
Acquisition, construction & development	29,277	77,368	25,924	94,577	31,556	23,273	5,399	35,589	322,963
Commercial & industrial	11,281	205,592	142,787	159,529	29,235	44,343	12,135	8,317	613,219
Total commercial loans	327,395	476,456	1,361,662	635,835	409,800	588,226	39,949	496,321	4,335,644
Single family residential (1-4 units)	13,926	13,500	40,153	8,674	77,815	76,227	460,965	470,146	1,161,406
Consumer non-real estate and other	6,781	109,139	26,467	614	6,246	558	119	533	150,457
Total loans	\$ 348,102	\$ 599,095	\$ 1,428,282	\$ 645,123	\$ 493,861	\$ 665,011	\$ 501,033	\$ 967,000	\$ 5,647,507

Asset Quality

The Company maintains policies and procedures to promote sound underwriting and mitigate credit risk. The Chief Credit Officer is responsible for establishing credit risk policies and procedures, including underwriting guidelines and credit approval authority, and monitoring credit exposure and performance of the Company's lending-related transactions. We regularly monitor the level of loan delinquencies and believe these levels are a key indicator of credit quality in our loan portfolio. We manage credit risk based on the risk profile of the borrower, repayment sources, underlying collateral, and other support given current events, economic conditions and expectations.

A loan is placed on non-accrual status when (i) the Company is advised by the borrower that scheduled principal or interest payments cannot be met, (ii) when management's best judgment indicates that payment in full of principal and interest can no longer be expected, or (iii) when any such loan or obligation becomes delinquent for 90 days, unless it is both well-secured and in the process of collection.

The Company's asset quality remained relatively stable through the first quarter of 2025 with the nonaccrual loan balance increasing by \$5.6 million from December 31, 2024. However, the Company's loans 90 days past due and still accruing increased \$20.8 million from December 31, 2024. The Company's non-performing assets, which includes non-performing loans consisting of non-accrual loans, loans that are more than 90 days past due and still accruing, and other real estate owned as of March 31, 2025, totaled \$67.4 million, up from \$41.2 million at December 31, 2024.

The following table summarizes the Company's non-performing assets as of March 31, 2025, and December 31, 2024 (in thousands):

	March 31, 2025	December 31, 2024
Non-accrual loans	\$ 41,431	\$ 35,871
90 days past due and still accruing	23,325	2,497
Total non-performing loans	64,756	38,368
Other real estate owned	2,625	2,783
Total non-performing assets	\$ 67,381	\$ 41,151

Allowance for Credit Losses

Refer to the discussion in [Note 1 — Nature of Business Activities and Significant Accounting Policies](#) in Notes to Consolidated Financial Statements for management's approach to estimating the ACL.

The Company maintains the ACL at a level deemed adequate by management for expected credit losses. The Company's ACL is calculated quarterly with any adjustment recorded to the provision for credit losses in the Consolidated Statement of Income. Management evaluates the adequacy of the ACL utilizing a defined methodology to determine if it properly addresses the current and expected risks in the loan portfolio, which considers the performance of borrowers and specific evaluation of individually evaluated loans, including historical loss experiences, trends in delinquencies, non-performing loans and other risk assets, and qualitative factors. Risk factors are continuously reviewed and adjusted, as needed, by management when conditions support a change. Management believes its approach properly addresses relevant accounting and bank regulatory guidance for loans both collectively and individually evaluated.

The Company recorded a provision expense of \$0.9 million and a provision recapture of \$0.7 million on loans for the three months ended March 31, 2025, and March 31, 2024, respectively. The increase in provision expense for the three months ended was due and increase in expected losses under the CECL model.

Gross charged-off loans were \$1.4 million and \$30.0 thousand for the three months ended March 31, 2025, and March 31, 2024, respectively. Gross recoveries totaled \$237.0 thousand and \$5.0 thousand for the three months ended March 31, 2025, and March 31, 2024, respectively. The ACL as a percentage of gross loans, net of unearned income, was 1.20% and 1.16% as of March 31, 2025, and March 31, 2024, respectively.

The following table summarizes the changes in the Company's credit loss experience by portfolio for the three months ended March 31, 2025, and 2024 (dollars in thousands):

	Three months ended	
	March 31, 2025	March 31, 2024
Loans outstanding at end of period	\$ 5,647,507	\$ 2,118,155
Balance of allowance at beginning of period	(68,040)	(25,301)
Loans charged-off:		
Commercial real estate	—	—
Owner-occupied commercial real estate	687	—
Acquisition, construction & development	—	—
Commercial & industrial	93	—
Residential	33	—
Consumer non-real estate and other	611	30
Total loans charged-off	1,424	30
Recoveries of loans charged-off:		
Commercial real estate	(6)	(3)
Owner-occupied commercial real estate	—	—
Acquisition, construction & development	—	—
Commercial & industrial	(4)	—
Residential	(132)	(1)
Consumer non-real estate and other	(95)	(1)
Total recoveries of loans charged-off	(237)	(5)
Net loan charge-offs (recoveries)	1,187	25
Provision for (recapture of) credit losses for the period	900	(670)
Ending allowance	\$ (67,753)	\$ (24,606)
Average loans outstanding during the period	\$ 5,651,937	\$ 2,085,826
Allowance coverage ratio ⁽¹⁾	1.20 %	1.16 %
Net charge-offs to average outstanding loans during the period ⁽²⁾	0.02	0.00
Allowance for credit losses as a percentage of non-performing loans ⁽³⁾	104.63	91.99

(1) The allowance coverage ratio is calculated by dividing the ACL at the end of the period by gross loans, net of unearned income at the end of the period.

(2) The Net charge-offs to average outstanding loans during the period is calculated by dividing total net loan charge-offs (recoveries) during the year by average gross loans outstanding during the year.

(3) The Allowance for credit losses as a percentage of non-performing loans ratio is calculated by dividing the ACL at the end of the period by non-accrual loans and loans 90 days past due and still accruing at the end of the period.

The following table summarizes the ACL by portfolio with a comparison of the percentage composition in relation to total ACL and allowance for credit losses and total loans as of March 31, 2025, and December 31, 2024 (dollars in thousands).

	March 31, 2025		
	Allowance for credit losses	Percent of Allowance in Each Category to Total Allocated ACL	Percent of Loans in Each Category to Total Loans
Commercial real estate	\$ 34,746	51.28 %	49.75 %
Owner-occupied commercial real estate	3,273	4.83	10.45
Acquisition, construction & development	11,474	16.94	5.72
Commercial & industrial	8,272	12.21	10.86
Residential	9,554	14.10	20.56
Consumer non-real estate and other	434	0.64	2.66
Total	\$ 67,753	100.00 %	100.00 %

	December 31, 2024		
	Allowance for credit losses	Percent of Allowance in Each Category to Total Allocated Allowance	Percent of Loans in Each Category to Total Loans
Commercial real estate	\$ 30,444	44.75 %	46.50 %
Owner-occupied commercial real estate	3,261	4.79	10.83
Acquisition, construction & development	17,386	25.55	8.21
Commercial & industrial	6,633	9.75	10.81
Residential	9,763	14.35	20.69
Consumer non-real estate and other	553	0.81	2.96
Total	\$ 68,040	100.00 %	100.00 %

Derivative Financial Instruments

The Company utilizes interest rate swap agreements as part of its asset/liability management strategy to help manage its interest rate risk position. The Company recognizes derivative financial instruments at fair value as either other assets or accrued interest and other liabilities on the Consolidated Balance Sheets. The Company's use of derivative financial instruments is described more fully in [Note 9 — Derivatives](#) in Notes to Consolidated Financial Statements.

Off-Balance Sheet Arrangements

The Company enters into certain off-balance sheet arrangements in the normal course of business to meet the financing needs of its customers. These off-balance sheet arrangements include commitments to extend credit, standby letters of credit, and financial guarantees which would impact the Company's liquidity and capital resources to the extent customers accept and/or use these commitments. See [Note 10 — Commitments and Contingencies](#) in Notes to Consolidated Financial Statements for a discussion of credit extension commitments. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. With the exception of these off-balance sheet arrangements, the Company has no off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on the Company's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources.

Funding Activities

The Company's funding activities are monitored and governed through the Company's asset/liability management process. Deposits are the primary source of funds for lending and investing activities; however, the Company will use borrowings to meet liquidity needs and for temporary funding. The Company has available secured lines of credit with the Federal Reserve Bank of Richmond, such as the Borrower-In-Custody program, the FHLB of Atlanta, and unsecured federal funds

lines of credit from correspondent banking relationships. The Company also utilizes brokered time deposits. For more discussion of brokered time deposits, see the Deposits heading below this section.

As of March 31, 2025, the Company has available unused borrowing capacity of \$4.1 billion through its available lines of credit with the FHLB of Atlanta, the Federal Reserve Borrower-In-Custody Program line, and unsecured federal fund lines of credit from correspondent banking relationships. Advances on credit lines are secured by both securities and loans.

The following table shows certain information regarding short-term borrowings as of the three months ended March 31, 2025, and December 31, 2024, respectively (dollars in thousands):

Balance at end of period	March 31, 2025	December 31, 2024
Short-term borrowings	\$ 300,000	\$ 365,000
Weighted average interest yield at end of period	3.89%	3.35%

The following table shows certain information regarding long-term debt as of the three months ended March 31, 2025, and December 31, 2024, respectively (dollars in thousands):

Balance at end of period	March 31, 2025	December 31, 2024
Subordinated debentures, net	\$ 96,212	\$ 94,872
Subordinated debentures owed to unconsolidated subsidiary trusts	17,077	17,013
Total long-term debt	\$ 113,289	\$ 111,885
Weighted average interest yield at end of period	9.85%	10.08%

Deposits

Total deposits slightly increased by \$26.6 million from December 31, 2024, to March 31, 2025, primarily due to a continued focus on gathering deposits across our commercial and retail businesses. The Company has brokered time deposits that amounted to \$246.9 million as of March 31, 2025, and \$244.8 million at December 31, 2024. All of the Company's brokered deposits are in the form of certificates of deposits that are insured by the FDIC. Excluding the brokered deposit balance, the total deposit balance increased by \$24.5 million from December 31, 2024 to March 31, 2025.

The following table sets forth the balance of each category of deposits as of the dates indicated (in thousands):

	March 31, 2025	December 31, 2024
	Balance	Balance
Demand, non-interest-bearing	\$ 1,382,427	\$ 1,379,940
Demand, interest-bearing	2,224,844	2,223,540
Money market and savings	1,667,447	1,658,480
Brokered deposits	246,902	244,802
Time deposits, other	1,020,251	1,008,477
Total interest-bearing	5,159,444	5,135,299
Total deposits	\$ 6,541,871	\$ 6,515,239

The Company continues to seek organic growth in both interest-bearing and non-interest-bearing deposits consistent with our relationship-based strategy. Management evaluates its utilization of brokered deposits, taking into consideration the interest rate curve and regulatory views on non-core funding sources, and balances this funding source with its funding needs based on growth initiatives.

The Company has deposits that meet or exceed the FDIC insurance limit of \$250,000 in the amounts of \$1.9 billion and \$1.9 billion at March 31, 2025, and December 31, 2024, respectively. The Company does not have material deposit concentration risk to any significant market, industry or individual at March 31, 2025 or December 31, 2024.

The following table sets forth maturity ranges of time deposits as of March 31, 2025, that meet or exceed the FDIC insurance limit (in thousands).

	March 31, 2025	
Due within 3 months or less	\$	149,818
Due after 3 months and within 6 months		103,935
Due after 6 months and within 12 months		29,570
Due after 12 months		8,933
Total uninsured, time deposits	\$	292,256

Shareholders' Equity

Total shareholders' equity at March 31, 2025, was \$758.0 million, compared to \$730.2 million at December 31, 2024. Shareholders' equity increased by \$27.8 million mostly due to an increase in earnings since December 31, 2024. Accumulated other comprehensive income/(loss) decreased \$7.7 million from December 31, 2024, to March 31, 2025, from \$(95.7) million to \$(88.0) million.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market Risk

Market risk is the risk of loss from adverse changes in market prices and rates. Our market risk arises primarily from interest rate risk inherent in lending, investment, and deposit-taking activities. To that end, management actively monitors and manages its interest rate risk exposure, and on at least a quarterly basis, in conjunction with the Company's Asset/Liability meetings, reports its findings to the ALCO and to the Board. From time to time, management may change the frequency of such testing or update certain inputs as a result of abnormal market conditions. Our profitability is affected by fluctuations in interest rates; a sudden and substantial change in interest rates may adversely impact our earnings to the extent that the interest rates borne by assets and liabilities do not change at the same speed, to the same extent, or on the same basis. We monitor the impact of changes in interest rates on net interest income using several tools.

Our primary objective in managing interest rate risk is to minimize the adverse impact of changes in interest rates on our net interest income and capital, while configuring our asset-liability structure to obtain the maximum yield-cost spread on that structure. We rely primarily on our asset-liability structure to control interest rate risk.

In addition, the Company's Asset/Liability policy provides for a subcommittee of the ALCO, comprised of executive and senior management that, upon the determination that abnormal market risks are occurring or may be forthcoming, will convene with the responsibility of making all decisions related to mitigation of potential negative impacts to the Company. This subcommittee acts as a clearinghouse for information on Company earnings, credit risk, lending and deposit activities, and liquidity management necessary for internal communications, including to the Board, and external communications.

Interest Rate Sensitivity

Interest rate risk is the risk to earnings and fair value arising from changes in market interest rates. Interest rate risk arises from timing differences in the repricing and maturities of interest-earning assets and interest-bearing liabilities (repricing risk), changes in the expected maturities of assets and liabilities arising from embedded options, such as borrowers' ability to prepay home mortgage loans at any time, depositors' ability to redeem certificates of deposit before maturity (option risk), changes in the shape of the yield curve, where interest rates increase or decrease in a non-parallel fashion (yield curve risk), and changes in spread relationships between different yield curves, such as U.S. Treasuries and SOFR (basis risk).

The rates on some interest-bearing financial instruments may adjust promptly with changes in market rates, while others adjust only periodically or are fixed for a predefined term. Such instances can cause a mismatch between the sensitivity and behavior of financial assets and liabilities. Interest rate fluctuations and economic factors, coupled with repricing mismatches and embedded options inherent in these financial assets and liabilities, may impact the Company's interest expense, interest income, and the value of certain financial assets and liabilities. Through the ALCO, we attempt to manage the balance sheet in a manner that increases the benefit or reduces the negative impacts from such events.

The overall impact of changes in interest rates, including, but not limited to, the impact to our net interest income and to our securities portfolio, can be enhanced or diluted depending on the variability of interest rates. From time to time, the Company may hedge its interest rate risk position, which can impact earnings. We generally do not hedge all of our interest rate risk, nor can we guarantee that any attempts to hedge some or all of our interest rate risk will be successful. See [Note 9 - Derivatives](#) in Notes to Consolidated Financial Statements for a discussion of our hedging activity.

The Company actively manages its interest rate sensitivity position. The objectives of interest rate risk management are to control exposure of net interest income to risks associated with interest rate movements and to achieve sustainable growth in net interest income. The ALCO, using policies and procedures approved by the Company's Board, is responsible for the management of the Company's interest rate sensitivity position. The Company manages interest rate sensitivity by changing the mix, pricing and re-pricing characteristics of its assets and liabilities, through the management of its investment portfolio, its offerings of loan and selected deposit terms, and through wholesale funding. Wholesale funding consists of, but is not limited to, borrowings with the FHLB, federal funds purchased, and brokered time deposits.

The Company uses several tools to manage its interest rate risk, including interest rate sensitivity analysis, or gap analysis, market value of portfolio equity analysis, interest rate simulations under various rate scenarios, and net interest margin reports. The results of these reports are compared to limits established by the Company's ALCO policies, and appropriate adjustments are made if the results are outside the established limits.

There are an infinite number of potential interest rate scenarios, each of which can be accompanied by differing economic/political/regulatory climates; can generate multiple differing behavior patterns by markets, borrowers, depositors, etc.; and, can last for varying degrees of time. Therefore, by definition, interest rate risk sensitivity cannot be predicted with certainty. Accordingly, the Company's interest rate risk measurement philosophy focuses on maintaining an appropriate balance between theoretical and practical scenarios; especially given the primary objective of the Company's overall asset/liability management process, which is to facilitate meaningful strategy development and implementation.

Therefore, we model a set of interest rate scenarios capturing the financial effects of a range of plausible rate scenarios; the collective impact of which will enable the Company to clearly understand the nature and extent of its sensitivity to interest rate changes. Doing so necessitates an assessment of rate changes over varying time horizons and of varying/sufficient degrees such that the impact of embedded options within the balance sheet are sufficiently examined.

The following tables demonstrate the annualized result of an interest rate simulation and the estimated effect that a parallel interest rate shift, or "shock", in the yield curve and subjective adjustments in deposit pricing might have on the Company's projected income over the next 12 months. This simulation assumes that there is no growth in interest-earning assets or interest-bearing liabilities over the next 12 months.

Change in Interest Rates (in Basis Points)	As of March 31, 2025		As of December 31, 2024	
		Percentage Change in Earnings		Percentage Change in Earnings
200		(1.7)%		(2.1)%
100		(0.6)		(0.7)
(100)		(0.5)		0.5
(200)		(1.4)		0.5
(300)		(1.8)		0.5

Economic Value of Equity Analysis ("EVE"). We analyze the sensitivity of our financial condition to changes in interest rates through our economic value of equity model. This analysis measures the difference between predicted changes in the fair value of our assets and predicted changes in the present value of our liabilities, assuming various changes in current interest rates. The table below represents an analysis of our interest rate risk as measured by the estimated changes in our economic value of equity, resulting from an instantaneous and sustained parallel shift in the yield curve at March 31, 2025, and December 31, 2024.

Change in Interest Rates (in Basis Points)	As of March 31, 2025		As of December 31, 2024	
		Percentage Change in EVE		Percentage Change in EVE
200		(8.4)%		(8.7)%
100		(3.7)		(3.6)
(100)		2.8		1.9
(200)		3.2		0.5
(300)		1.9		(3.4)

Item 4. Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”)) as of March 31, 2025. Based on their evaluation of the Company’s disclosure controls and procedures, the Company’s Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC rules and regulations are designed and operating in an effective manner.

There were no changes in our internal control over financial reporting that occurred during the quarter ended March 31, 2025, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Part II - Other Information

Item 1. Legal Proceedings

Legal Proceedings

In the ordinary course of our operations, and from time to time, the Company and its subsidiary are parties to various legal claims, lawsuits, and proceedings incidental to the ordinary nature of the Company's business. Currently, we are not party to any material legal proceedings, and no such proceedings are, to management's knowledge, threatened against us. Although the ultimate outcome of any pending legal proceedings cannot be ascertained at this time, it is the opinion of management that the liabilities (if any) resulting from such legal proceedings will not have a material adverse effect on the Company's business, including its consolidated financial position, results of operations, or cash flows, or otherwise require disclosure under the federal securities laws.

Item 1A. Risk Factors

There have been no material changes in the risk factors that were disclosed in Item 1A, under the caption "Risk Factors" in our Form 10-K for the year ended December 31, 2024.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On April 25, 2025, the Company announced that its Board authorized a share repurchase program pursuant to which the Company may purchase up to \$50.0 million of the Company's Common Stock in the open market or in privately negotiated transactions.

The following table provides information about the Company's purchases of equity securities that are registered by the Company pursuant to Section 12 of the Exchange Act for the periods indicated:

Period	Total number of shares purchased	Average price paid per share (1) (2)	Total number of shares purchased as part of publicly announced plans or programs (2)	Approximate dollar value of shares that may yet be purchased under the plans or programs (3)
January 1 - 31, 2025	2,829	\$62.18	—	—
February 1 - 28, 2025	—	—	—	—
March 1 - 31, 2025	—	—	—	—

(1) Shares purchased during the period were transferred to the Company from employees in satisfaction of minimum tax withholding obligations associated with the vesting of restricted stock units during the period.

(2) No shares were purchased by the Company under any share repurchase program during the quarter ended March 31, 2025.

(3) The Company had no share repurchase program authorized during the quarter ended March 31, 2025.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not Applicable.

Item 5. Other Information

(c) Insider Trading Arrangements

During the three months ended March 31, 2025, none of our directors or officers (as defined in Rule 16a-1(f) of the Exchange Act) adopted or terminated a Rule 10b5-1 trading arrangement or non-Rule 10b5-1 trading arrangement (as such terms are defined in Item 408 of Regulation S-K of the Securities Act of 1933, as amended).

Item 6. Exhibits

Exhibit No.	Description
3.1*	Articles of Incorporation Burke & Herbert Financial Services Corp. as amended (incorporated by reference to Exhibit 3.1 of the Registrant's Form 10-Q filed August 13, 2024)
3.2*	Bylaws of Burke & Herbert Financial Services Corp. as amended (incorporated by reference to Exhibit 3.4 to the Registrant's Form 10-Q filed May 10, 2024)
31.1#	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2#	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1#	Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101#	The following materials from the registrant's Form 10-Q Report for the quarterly period ended March 31, 2025, formatted in Inline XBRL: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income (Loss), (iv) the Consolidated Statements of Changes in Shareholders' Equity, (v) the Consolidated Statements of Cash Flows, and (vi) the Notes to Consolidated Financial Statements.
104#	The cover page of the registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2025, formatted in Inline XBRL (contained in Exhibit 101).

* Previously filed

Filed herewith

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 9, 2025

Burke & Herbert Financial Services Corp.

By: /s/ David P. Boyle
Name: David P. Boyle
Title: Chairman of the Board and Chief Executive Officer

By: /s/ Roy E. Halyama
Name: Roy E. Halyama
Title: Executive Vice President, Chief Financial Officer

Exhibit 31.1

CERTIFICATION

I, David P. Boyle, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Burke & Herbert Financial Services Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) [reserved]
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2025

/s/ David P. Boyle
David P. Boyle
Chairman of the Board and Chief Executive Officer

Exhibit 31.2

CERTIFICATION

I, Roy E. Halyama, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Burke & Herbert Financial Services Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) [reserved]
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2025

/s/ Roy E. Halyama
Roy E. Halyama
Executive Vice President & Chief Financial Officer

**CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER AND PRINCIPAL FINANCIAL OFFICER
PURSUANT TO SECTION 906**

In connection with the Quarterly Report on Form 10-Q of Burke & Herbert Financial Services Corp. (the "Company") for the period ended March 31, 2025, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, as the Principal Executive Officer of the Company and the Principal Financial Officer of the Company, respectively, certify, pursuant to and for purposes of 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to their knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 9, 2025

/s/ David P. Boyle

David P. Boyle

Chairman of the Board and Chief Executive Officer

(Principal Executive Officer)

Date: May 9, 2025

/s/ Roy E. Halyama

Roy E. Halyama

Executive Vice President & Chief Financial Officer

(Principal Financial Officer)